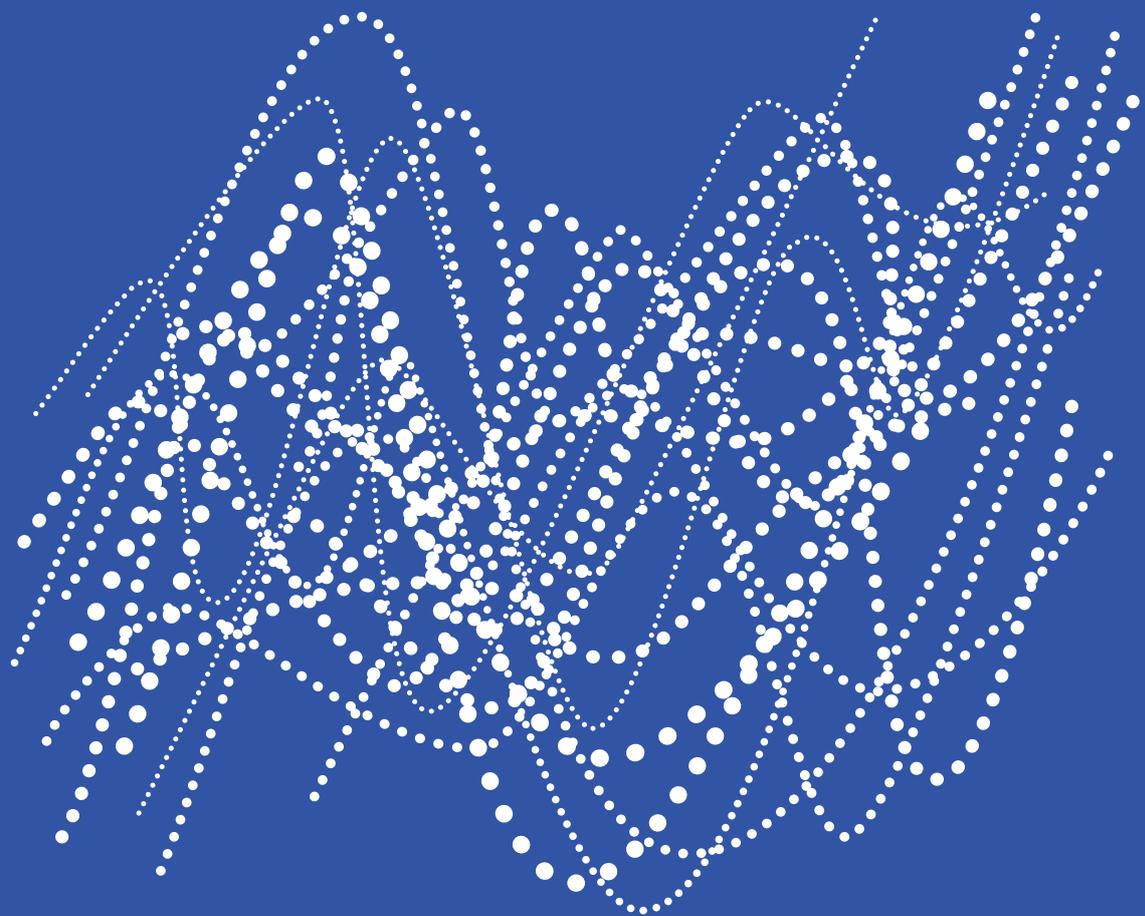


INTERIM REPORT
2018

FIRST QUARTER

Interim Report on IFRS

FRESENIUS MEDICAL CARE AG & CO. KGAA,
HOF AN DER SAALE, GERMANY



CONTENT

Interim management report	2
Economic Report	4
Subsequent events	35
Outlook.....	36
Risks and opportunities report	37
Consolidated financial statements	38
Consolidated statements of income	38
Consolidated statements of comprehensive income	39
Consolidated balance sheets	40
Consolidated statements of cash flows	41
Consolidated statement of shareholders' equity.....	42
Notes to consolidated financial statements	43
Note 1. The Company and basis of presentation	43
Note 2. Notes to the consolidated statements of income	49
Note 3. Related party transactions	50
Note 4. Cash and cash equivalents.....	52
Note 5. Trade accounts and other receivables.....	53
Note 6. Inventories	54
Note 7. Short-term debt and short-term debt from related parties	54
Note 8. Long-term debt and capital lease obligations.....	56
Note 9. Supplementary information on capital management	57
Note 10. Employee benefit plans.....	58
Note 11. Commitments and contingencies.....	58
Note 12. Financial instruments	65
Note 13. Segment and corporate information	71
Note 14. Supplementary cash flow information	73
Note 15. Events occurring after the balance sheet date.....	74
Corporate governance	75
Auditor's report review	76

Interim management report

You should read the following discussion and analysis of the results of operations of Fresenius Medical Care AG & Co. KGaA ("FMC-AG & Co. KGaA" or the "Company") and its subsidiaries in conjunction with our unaudited consolidated financial statements and related notes contained elsewhere in this report and our disclosures and discussions in our consolidated financial statements for the year ended December 31, 2017 in accordance with sections 315 and 315e of the German Commercial Code ("HGB") as well as the German Accounting Standards Numbers 17 and 20, contained in the Company's Annual Report 2017. The information within this Interim management report is unaudited. In this report, "FMC-AG & Co. KGaA" or the "Company", "we", "us" or "our" refers to the Company or the Company and its subsidiaries on a consolidated basis, as the context requires. The term "North America Segment" refers to our North America operating segment; the term "EMEA Segment" refers to the Europe, Middle East and Africa operating segment, the term "Asia-Pacific Segment" refers to our Asia-Pacific operating segment, and the term "Latin America Segment" refers to our Latin America operating segment. The term "Corporate" includes certain headquarters' overhead charges, including accounting and finance, centrally managed production, asset management, quality management, procurement and research and development. The term "Constant Currency" or at "Constant Exchange Rates" means that we have translated local currency revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items for the current reporting period into euro using the prior year exchange rates to ensure a comparable analysis without effect from exchange rate fluctuations on translation, as described below under Section II. "Discussion of measures – Non-IFRS measures – Constant currency information" of the chapter "Economic report".

Forward-looking statements

This report contains forward-looking statements. When used in this report, the words "outlook", "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates" and similar expressions are generally intended to identify forward looking statements. Although we believe that the expectations reflected in such forward-looking statements are reasonable, forward-looking statements are inherently subject to risks and uncertainties, many of which cannot be predicted with accuracy and some of which might not even be anticipated, and future events and actual results, financial and otherwise, could differ materially from those set forth in or contemplated by the forward-looking statements contained elsewhere in this report. We have based these forward-looking statements on current estimates and assumptions made to the best of our knowledge. By their nature, such forward-looking statements involve risks, uncertainties, assumptions and other factors which could cause actual results, including our financial condition and profitability, to differ materially, positively or negatively, relative to the results expressly or implicitly described in or suggested by these statements. Moreover, forward-looking estimates or predictions derived from third parties' studies or information may prove to be inaccurate. Consequently, we cannot give any assurance regarding the future accuracy of the opinions set forth in this report or the actual occurrence of the projected developments described herein. In addition, even if our future results meet the expectations expressed here, those results may not be indicative of our performance in future periods.

FRESENIUS MEDICAL CARE AG & Co. KGaA

These risks, uncertainties, assumptions, and other factors, including associated costs, could cause actual results to differ from our projected results and include, among others, the following:

- changes in governmental and commercial insurer reimbursement for our complete products and services portfolio, including the United States (“U.S.”) Medicare reimbursement system for dialysis and other health care services, including potentially significant changes that could be enacted due to the announced intention of the Trump administration to continue its efforts to repeal and replace the Patient Protection and Affordable Care Act;
- the outcome of government and internal investigations as well as litigation;
- risks relating to compliance with current and future government regulations applicable to our business including, in the U.S., the Anti-Kickback Statute, the False Claims Act, the Stark Law, the Health Insurance Portability and Accountability Act, the Health Information Technology for Economic and Clinical Health Act, the Foreign Corrupt Practices Act, the Food, Drug and Cosmetic Act, and outside the U.S., the EU Medical Device Directive, the EU General Data Protection Regulation, the two invoice policy and the Tendering and Bidding Law in China and other related local legislation as well as other comparable regulatory regimes in many of the countries where we supply health care services and/or products;
- the influence of commercial insurers and integrated care organizations, including efforts by these organizations to manage costs by limiting healthcare benefits, reducing provider reimbursement and/or restricting options for patient funding of health insurance premiums;
- the impact of health care, tax and trade law reforms and regulation, including those proposed and enacted by the Trump administration in the U.S.;
- product liability risks;
- risks relating to our ability to continue to make acquisitions;
- risks relating to our ability to attract and retain skilled employees, including shortages of skilled clinical personnel;
- the impact of currency fluctuations;
- potential impairment loss on assets in the Latin America Segment due to decreases in the recoverable amount of those assets relative to their book value;
- our ability to protect our information technology systems against cyber security attacks or prevent other data privacy or security breaches;
- changes in our costs of purchasing and utilization patterns for pharmaceuticals;
- introduction of generic or new pharmaceuticals that compete with our products or services or the development of pharmaceuticals that greatly reduce the progression of chronic kidney disease;
- launch of new technology that competes with our medical equipment and device businesses;
- changes in raw material and energy costs or the inability to procure raw materials;
- collectability of our receivables, which depends primarily on the efficacy of our billing practices and the financial stability and liquidity of our governmental and commercial payors;
- our ability to achieve cost savings in various health care risk management programs in which we participate or intend to participate; and
- the greater size, market power, experience and product offerings of certain competitors in certain geographic regions and business lines.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Important factors that could contribute to such differences are noted in the chapter “Economic report”, section I. “Macroeconomic and sector-specific environment” below, in note 11 in this report and in note 22 of the notes to the consolidated financial statements as well as chapter “Risks and opportunities report”, section “Risks” in the group management report of the Annual Report 2017.

Our business is also subject to other risks and uncertainties that we describe from time to time in our public filings. Developments in any of these areas could cause our results to differ materially from the results that we or others have projected or may project.

Our reported financial condition and results of operations are sensitive to accounting methods, assumptions and estimates that are the basis of our financial statements. The actual accounting policies, the judgments made in the selection and application of these policies as well as the sensitivities of reported results to changes in accounting policies, assumptions and estimates are factors to be considered along with our financial statements and the discussion under “Results of operations, financial position and net assets” below.

As a result of the implementation of IFRS 15 - Revenue from Contracts with Customers (“IFRS 15”) and IFRS 9 – Financial Instruments (“IFRS 9”), the Company has updated its accounting policies accordingly. Please refer to note 1 in this report for further details on the updated policies. Excluding the policy updates for IFRS 15 and IFRS 9, there have been no significant changes during the three months ended March 31, 2018 to the items disclosed within the critical accounting policies and estimates in notes 1 and 2 in the notes to the consolidated financial statements in the Annual Report 2017.

Rounding adjustments applied to individual numbers and percentages shown in this and other reports may result in these figures differing immaterially from their absolute values.

Economic report

I. Macroeconomic and sector-specific environment

Overview

We are the world’s largest kidney dialysis company, based on publicly reported sales and number of patients treated. We provide dialysis care and related services to persons who suffer from end stage renal disease (“ESRD”) as well as other health care services. We develop and manufacture a wide variety of health care products, which includes both dialysis and non-dialysis products. Our dialysis products include dialysis machines, water treatment systems and disposable products while our non-dialysis products include acute cardiopulmonary and apheresis products. We sell our health care products to customers in around 150 countries and we also use them in our own health care service operations. Our dialysis business is therefore vertically integrated. We describe certain other health care services that we provide in our North America Segment and our Asia-Pacific Segment as “Care Coordination”. Care Coordination currently includes, but is not limited to, coordinated delivery of pharmacy services, vascular, cardiovascular and endovascular specialty services as well as ambulatory surgery center services, physician nephrology and cardiology services, health plan services, urgent care services and ambulant treatment services. Care Coordination also includes the coordinated delivery of emergency, intensivist and hospitalist physician services as well as transitional care which we refer to as “hospital related physician services”. All of these Care Coordination services together with dialysis care and related services represent our health care

FRESENIUS MEDICAL CARE AG & Co. KGaA

services. We estimated the volume of the global dialysis market was approximately €70 billion in 2017. Due to the complexity and evolving nature of Care Coordination services, we are currently unable to estimate the global volume of this market. Dialysis patient growth results from factors such as the aging population and increased life expectancies; shortage of donor organs for kidney transplants; increasing incidence of kidney disease and better treatment of and survival of patients with diabetes, hypertension and other illnesses, which frequently lead to the onset of chronic kidney disease; improvements in treatment quality, new pharmaceuticals and product technologies, which prolong patient life; and improving standards of living in developing countries, which make life-saving dialysis treatment available. We are also engaged in different areas of health care research.

As a global company delivering health care services and products, we face the challenge of addressing the needs of a wide variety of stakeholders, such as patients, customers, payors, regulators and legislators in many different economic environments and health care systems. In general, government-funded programs (in some countries in coordination with private insurers) pay for certain health care items and services provided to their citizens. Not all health care systems provide for dialysis treatment. Therefore, the reimbursement systems and ancillary services utilization environment in various countries significantly influence our business.

Premium assistance programs

On August 18, 2016, the Centers for Medicare and Medicaid Services (“CMS”) issued a request for information (“RFI”) seeking public comment on concerns about providers’ steering patients inappropriately to individual plans offered on the Patient Protection and Affordable Care Act individual health insurance market. Fresenius Medical Care Holdings, Inc. (“FMCH”) and other dialysis providers, commercial insurers and other industry participants responded to the RFI, and in that response, we reported that we do not engage in such steering. On December 14, 2016, CMS published an Interim Final Rule (“IFR”) titled “Medicare Program; Conditions for Coverage for End-Stage Renal Disease Facilities-Third Party Payment” that would amend the Conditions for Coverage for dialysis providers, like FMCH. The IFR would have effectively enabled insurers to reject premium payments made by patients who received grants for individual market coverage from the American Kidney Fund (“AKF”) and, therefore, could have resulted in those patients losing their individual market health insurance coverage. The loss of individual market coverage for these patients would have had a material and adverse impact on our operating results. On January 25, 2017, a federal district court in Texas, responsible for litigation initiated by a patient advocacy group and dialysis providers including FMCH, preliminarily enjoined CMS from implementing the IFR (*Dialysis Patient Citizens v. Burwell (E.D. Texas, Sherman Div.)*). The preliminary injunction was based on CMS’ failure to follow appropriate notice-and-comment procedures in adopting the IFR. The injunction remains in place and the court retains jurisdiction over the dispute. On June 22, 2017, CMS requested a stay of proceedings in the litigation pending further rulemaking concerning the IFR. CMS stated, in support of its request that it expects to publish a Notice of Proposed Rulemaking in the Federal Register and otherwise pursue a notice-and-comment process in the fall of 2017 which has not been published to date. Plaintiffs in the litigation, including FMCH, consented to the stay, which was granted by the court.

The operation of charitable assistance programs like that of the AKF is also receiving increased attention by state insurance regulators. The result may be a regulatory framework that differs from state to state. Even in the absence of the IFR or similar administrative actions, insurers are likely to continue efforts to thwart charitable premium assistance to our patients for individual market plans and other insurance coverages. If successful, these efforts would have a material adverse impact on our operating results.

FRESENIUS MEDICAL CARE AG & Co. KGaA

On January 3, 2017, FMCH received a subpoena from the United States Attorney for the District of Massachusetts inquiring into our interactions and relationships with AKF, including our charitable contributions to the Fund and the Fund's financial assistance to patients for insurance premiums. FMCH is cooperating with the investigation.

Ballot Initiatives

Further federal or state legislation or regulations may be enacted in the future that could substantially modify or reduce the amounts paid for services and products offered by us and our subsidiaries and/or implement new or alternative payment models for dialysis that could present more risk sharing for dialysis clinics. Ballot initiatives introduced at the state level which could further regulate clinic staffing requirements, state inspection requirements and commercial reimbursement rates. State regulation at this level would introduce an unprecedented level of oversight and additional expense at the clinic level which could have a material adverse effect on our business in the impacted states. While there is uncertainty regarding the passage and scope of these ballot initiatives, if some form of ballot initiative passes at the state level, such action could have a material adverse impact on our business. It is also possible that statutes may be adopted or regulations may be promulgated in the future that impose additional eligibility requirements for participation in the federal and state healthcare programs. Such new legislation or regulations could, depending upon the detail of the provisions, have positive or adverse effects, possibly material, on our businesses and results of operations.

Significant U.S. reimbursement developments

The majority of health care services we provide are paid for by governmental institutions. For the three months ended March 31, 2018, approximately 32% of our consolidated revenue is attributable to U.S. federally-funded health care benefit programs, such as Medicare and Medicaid reimbursement, under which reimbursement rates are set by CMS. Legislative changes could affect Medicare reimbursement rates for a significant portion of the services we provide. To date, while we have generally experienced stable reimbursement globally, the stability of reimbursement in the U.S. has been affected by (i) the implementation of the ESRD prospective payment system ("ESRD PPS") in January 2011, (ii) the U.S. federal government across the board spending cuts in payments to Medicare providers commonly referred to as "U.S. Sequestration", (iii) the reduction to the ESRD PPS rate to account for the decline in utilization of certain drugs and biologicals associated with dialysis pursuant to the American Taxpayer Relief Act of 2012 ("ATRA") as subsequently modified under the Protecting Access to Medicare Act of 2014 ("PAMA") and (iv) CMS's 2017 final rule on the Physician Fee Schedule, which partially corrected reimbursement for certain procedures that were materially undervalued in 2016. Please see the detailed discussions on these and further legislative developments below:

- Under the Medicare Improvements for Patients and Providers Act of 2008 ("MIPPA"), for patients with Medicare coverage, all ESRD payments for dialysis treatments are made under a single bundled payment rate which provides a fixed payment rate, the ESRD PPS, to encompass substantially all goods and services provided during the dialysis treatment. MIPPA further created the ESRD quality incentive program ("QIP") which provides that dialysis facilities that fail to achieve quality standards established by CMS could have payments reduced, determined on an annual basis, by up to 2 percent.
- MIPPA also includes a provision for an annual adjustment to the ESRD PPS base rate based on changes in the costs of a "market basket" of certain healthcare items and services, less a productivity adjustment.
- Additionally, as a result of the Budget Control Act of 2011 ("BCA") and subsequent activity in Congress, U.S. Sequestration (\$1.2 trillion in across-the-board spending cuts in discretionary programs) took effect on March 1, 2013 and is expected to continue through mid-2024. In particular, a 2% reduction to Medicare payments took effect on April 1, 2013 and continues in force. Spending cuts pursuant to U.S.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Sequestration have adversely affected and will continue to adversely affect our operating results.

- In 2014, as mandated by ATRA, CMS issued a final rule for the ESRD PPS, which phased in payment reductions to account for changes in utilization of certain drugs and biologicals that are included in the ESRD PPS, which were subsequently modified by PAMA. These reductions reduced our market basket inflation adjustment by 1.25% in 2016 and 2017, and will reduce our inflation adjustment by 1% in 2018.
- On November 15, 2017, CMS published a final rule that modifies certain payment policies, payment rates, and quality provisions in the Physician Fee Schedule for calendar year 2018. In the final rule, CMS partially restored dialysis circuit services procedure codes reimbursement rates that were significantly reduced in the previous year. Payment increases ranged from 1.1% to 5.2% across the family of codes. The increased payments are a modest correction following a restructuring of these codes in 2017 that led to material decreases in the reimbursement rates for these procedures, which are performed routinely by Fresenius Vascular Care, now known as "Azura Vascular Care".
- On October 27, 2017, CMS issued the final rule and updated the ESRD PPS rate for 2018. We and other large dialysis organizations will experience a 0.4% increase in payments under this final rule. The base rate per treatment is \$232.37 which represents a 0.3% increase from the 2017 base rate including the adjustment for the wage index budget-neutrality factor. The 2018 final rule reflects a market basket increase of 0.3% (1.9% market basket increase that is partially offset by a 1% reduction under PAMA and a 0.6% multifactor productivity adjustment) and application of the wage index budget-neutrality adjustment factor of 1.000531. The 2018 ESRD PPS rate does not contain any changes to the previous wage index floor of 0.4000.
- The ESRD PPS final rule also updated the ESRD QIP, including for payment years 2019, 2020, and 2021, under which payment incentives are made to dialysis facilities to improve the quality of care that they provide. The final rule includes updates to the ESRD QIP Extraordinary Circumstances Exception Policy, Performance Score Certificate, National Healthcare Safety Network dialysis event data validation sampling methodology, and quality measures. The final rule also updated the payment for dialysis provided to patients with acute kidney injuries to be equal to the 2018 ESRD PPS base rate.

Presently, there is considerable uncertainty regarding possible future changes in health care regulation, including the regulation of reimbursement for dialysis services.

In a final rule published on November 6, 2015, CMS provided for implementation of the PAMA oral-only provision. CMS clarified that once any non-oral ESRD-related drug in a category previously considered oral only is approved by the U.S. Food and Drug Administration ("FDA"), such category of drugs will cease to be considered oral only. However, for at least two years, CMS will pay for both oral and non-oral versions of the drug using a "transitional drug add-on payment adjustment", based on the average sales price plus 6% (4.3% after giving effect to the U.S. Sequestration) or some other mechanism set in accordance with Section 1847A of the Social Security Act. During this transition period, CMS will not pay outlier payments for these drugs, but the agency will collect data reflecting utilization of both the oral and injectable or intravenous forms of the drugs, as well as payment patterns, in order to help determine how to appropriately adjust the ESRD PPS payment rate as these drugs are included in the payment bundle. At the end of this transition period, CMS will incorporate payment for the oral and non-oral versions of the drug in the ESRD PPS payment rates, utilizing a public rulemaking process.

On February 7, 2017, Amgen, Inc. announced that the FDA had approved Parsabiv™, an intravenous calcimimetic for the treatment of secondary hyperparathyroidism in adult patients with chronic kidney disease on dialysis. Effective January 1, 2018, CMS implemented the transitional drug add-on payment adjustment and applied it to

FRESENIUS MEDICAL CARE AG & Co. KGaA

calcimimetics. CMS adjusted the ESRD PPS rate to reflect the addition of the calcimimetics to the ESRD PPS payment bundle. As a result, we expect lower utilization of and revenue from calcimimetics in our U.S. dialysis business as compared to historical levels ("PAMA oral-only provision"). Under PAMA, CMS will collect and review intravenous and oral calcimimetics utilization data and payment patterns during the transition period and adjust the ESRD PPS payment rate at the end of the transition period based on CMS's findings.

The introduction of Parsabiv also impacts how some payors, other than Medicare, arrange for the provision of calcimimetics for their patients. While some patients continue to receive calcimimetics from their pharmacies as a pharmacy benefit, other patients receive calcimimetics from their dialysis providers as a medical benefit. While we anticipate receiving additional reimbursement from payors when these drugs are provided by our clinics, this type of transition from an oral-only drug has not occurred previously and the reimbursement landscape for non-Medicare payors is still being developed.

If we are unable to secure appropriate reimbursement arrangements for calcimimetics when provided by our dialysis clinics, we could experience a material adverse effect on our business, results of operations and financial condition.

Participation in new Medicare payment arrangements

Under CMS's Comprehensive ESRD Care Model (the "Model"), dialysis providers and physicians can form entities known as ESRD Seamless Care Organizations, or "ESCOs", as part of a new payment and care delivery model that seeks to deliver better health outcomes for ESRD patients while lowering CMS' costs. We are presently participating in the Model through 24 ESCOs formed at our dialysis facilities. ESCOs that achieve the program's minimum quality thresholds and generate reductions in CMS' cost of care above certain thresholds for the ESRD patients covered by the ESCO will receive a share of the cost savings, which is adjusted based on the ESCO's performance on certain quality metrics. ESCOs that include dialysis chains with more than 200 facilities are required to share in the risk of cost increases and to reimburse CMS a share of any such increases if actual costs rise above set thresholds. As of January 1, 2018, the existing twenty-four ESCOs expanded by adding new physician practice partners and dialysis facilities, growing the number of patients participating from approximately 26,000 in 2017 to 41,000 in 2018.

In November 2017, we announced the results from the first performance year from our ESCOs. The results, which cover the period from October 2015 through December 2016, show improved health outcomes for patients receiving care coordination through the ESCOs. This success was validated by an independent report, which showed a nearly nine percent decrease in hospitalization rates for these patients during the same time. As a result, the Company's ESCOs together generated more than \$43 M in gross savings, an average 5.47% reduction in expenditures per patient, with all six of its first-year ESCOs exceeding the shared savings benchmark.

Bundled Payment for Care Improvement ("BPCI") is a CMS pilot initiative, extended through September 30, 2018, with bundled payments for the individual services furnished to Medicare beneficiaries during a single episode of illness or course of treatment, including acute inpatient hospital services, physician services, and post-acute services. Our majority-owned subsidiary, Sound Inpatient Physicians, Inc. ("Sound"), commenced participation under BPCI in April 2015 in several markets. Under the BPCI, we have the ability to receive additional payments if we are able to deliver quality care at a cost that is lower than certain established benchmarks, but also have the risk of incurring financial penalties if we are unsuccessful in doing so. Should Sound fail to perform as required under its BPCI agreement, CMS may terminate Sound's participation in the BPCI program, in whole or in part. On April 20, 2018, we entered into a definitive agreement to divest our controlling interest in Sound. See note 15 in this report. We will

FRESENIUS MEDICAL CARE AG & Co. KGaA

continue to monitor certain of our businesses' potential participation in existing and future CMS programs.

On January 9, 2018, CMS announced the launch of a new bundled payment model named Bundled Payments for Care Improvement Advanced ("BPCI Advanced"). Under BPCI Advanced, participants can earn additional payment if expenditures for a beneficiary's episode of care do not exceed spending targets which includes measures for quality. BPCI Advanced qualifies as an Advanced Alternative Payment Model ("Advanced APM") under the Quality Payment Program as required by the Medicare and CHIP Reauthorization Act of 2015 ("MACRA"). Under Advanced APMs, providers take on financial risk to earn the Advanced APM incentive payment. The model performance period for BPCI Advanced starts on October 1, 2018 and continues to December 31, 2023. Similar to the current BPCI model, a formal, independent evaluation will be performed to assess the quality of care and changes in spending under BPCI Advanced. We plan to participate in BPCI Advanced in the future.

We are providing Medicare Advantage ESRD Chronic Conditions Special Needs Plan ("MA-CSNP") products in five states since January 1, 2017. MA-CSNPs are Medicare health plans offered by private companies that contract with Medicare to provide Medicare benefits to special needs individuals with specific severe or disabling chronic conditions such as ESRD, with a focus on improving the coordination of care. As a MA-CSNP, we will provide health care services and receive set payments from CMS for the complete care of ESRD patients who have enrolled in our MA-CSNP. For each MA-CSNP, we manage medical costs through underwriting criteria, product design, negotiation of favorable provider contracts and care management programs. Total medical costs are affected by the number and type of individual services rendered as well as the cost of each service. Our revenue on Medicare Advantage policies is based on CMS' premiums set for ESRD beneficiaries, based on the average cost of similar beneficiaries in the Medicare program. The benefits, and projected medical costs, of these plans are submitted to CMS in June the year before the contract year ("Bid"). MA-CSNPs were set to expire on January 1, 2019, but the authorization of these plans was permanently extended as part of Section 50311 of the Bipartisan Budget Act of 2018. Although we base the premiums we charge and our Bids on our estimates of future medical costs over the fixed contract period, many factors may cause actual costs to exceed those estimated and reflected in premiums or Bids. Failure to adequately price our products or estimate the costs of providing benefits to our beneficiaries, or effectively manage our operating expenses, may result in a material adverse impact on our business, financial condition and results of operations.

We have also entered into sub-capitation and other risk-based and value-based arrangements with certain payors to provide care to Medicare Advantage ESRD patients. Under these arrangements, a baseline per patient per month amount is established. If we provide complete care for less than the baseline, we retain the difference. If the cost of complete care exceeds the baseline, we owe the payor the difference.

Company structure

Our operating segments are the North America Segment, the EMEA Segment, the Asia-Pacific Segment and the Latin America Segment. The operating segments are determined based upon how we manage our businesses with geographical responsibilities. All segments are primarily engaged in providing health care services and the distribution of products and equipment for the treatment of ESRD and other extracorporeal therapies. Management evaluates each segment using measures that reflect all of the segment's controllable revenues and expenses. With respect to the performance of business operations, management believes that the most appropriate IFRS measures are revenue, operating income and operating income margin. We do not include income taxes as we believe this is outside the segments' control. Financing is a corporate function which our segments do not control. Therefore, we do not include interest expense relating to financing as a segment measurement. Similarly, we do not allocate certain costs which

FRESENIUS MEDICAL CARE AG & Co. KGaA

relate primarily to certain headquarters' overhead charges, including accounting and finance, because we believe that these costs are also not within the control of the individual segments. Production of products, production asset management, quality management and procurement related to production are centrally managed at Corporate. Global research and development is also centrally managed at Corporate. These corporate activities do not fulfill the definition of a segment according to IFRS 8. Products are transferred to the segments at cost; therefore no internal profit is generated. The associated internal revenue for the product transfers and their elimination are recorded as corporate activities (see note 13 in this report). Capital expenditures for production are based on the expected demand of the segments and consolidated profitability considerations. In addition, certain revenues, investments and intangible assets, as well as any related expenses, are not allocated to a segment but accounted for as Corporate. Accordingly, all of these items are excluded from our analysis of segment results and are discussed below in the discussion of our consolidated results of operations.

II. Discussion of measures

Non-IFRS measures

Certain of the following key performance indicators and other financial information as well as discussions and analyses set out in this report include measures that are not defined by IFRS ("Non-IFRS Measure"). We believe this information, along with comparable IFRS measurements, is useful to our investors as it provides a basis for assessing our performance, payment obligations related to performance-based compensation as well as our compliance with financial covenants. Non-IFRS financial measures should not be viewed or interpreted as a substitute for financial information presented in accordance with IFRS.

Delivered EBIT (Non-IFRS Measure)

As a result of the significance of noncontrolling interest holders in our operations, we believe a measure that is meaningful to investors is operating income less noncontrolling interests ("Delivered EBIT"). Delivered EBIT approximates the operating income attributable to the shareholders of FMC-AG & Co. KGaA. As such, we believe that operating income, or EBIT, is the closest comparable IFRS measure.

Below is a table showing the reconciliation of operating income to Delivered EBIT on a consolidated basis and for our reporting segments:

FRESENIUS MEDICAL CARE AG & Co. KGaA

Delivered EBIT reconciliation

in € M

	Three months ended March 31	
	2018	2017
Total		
Operating income (EBIT)	497	651
less noncontrolling interests	(51)	(69)
Delivered EBIT	446	582
North America		
Operating income (EBIT)	362	526
less noncontrolling interests	(48)	(67)
Delivered EBIT	314	459
Dialysis		
Operating income (EBIT)	349	527
less noncontrolling interests	(45)	(60)
Delivered EBIT	304	467
Care Coordination		
Operating income (EBIT)	13	(1)
less noncontrolling interests	(3)	(7)
Delivered EBIT	10	(8)
EMEA		
Operating income (EBIT)	109	114
less noncontrolling interests	(1)	0
Delivered EBIT	108	114
Asia-Pacific		
Operating income (EBIT)	74	82
less noncontrolling interests	(2)	(2)
Delivered EBIT	72	80
Dialysis		
Operating income (EBIT)	68	79
less noncontrolling interests	(2)	(2)
Delivered EBIT	66	77
Care Coordination		
Operating income (EBIT)	6	3
less noncontrolling interests	0	0
Delivered EBIT	6	3
Latin America		
Operating income (EBIT)	14	14
less noncontrolling interests	0	0
Delivered EBIT	14	14

Net cash provided by (used in) operating activities in % of revenue (Non-IFRS Measure)

Our consolidated statement of cash flows indicates how we generated and used cash and cash equivalents. In conjunction with our other primary financial statements, it provides information that helps us evaluate changes to our net assets and our financial structure (including liquidity and solvency). Net cash provided by (used in) operating activities is applied to assess whether a business can generate the cash required to make the

FRESENIUS MEDICAL CARE AG & Co. KGaA

necessary replacement and expansion of investments. This indicator is impacted by the profitability of our business and the development of working capital, mainly receivables. Net cash provided by (used in) operating activities in percent of revenue shows the percentage of our revenue that is available in terms of financial resources. It is an indicator of our operating financial strength.

Free cash flow in % of revenue (Non-IFRS Measure)

Free cash flow (net cash provided by (used in) operating activities after capital expenditures, before acquisitions and investments) refers to the cash flow we have at our disposal. This indicator shows the percentage of revenue available for acquisitions and investments, dividends to shareholders, reducing debt financing or for repurchasing shares.

The following table shows the significant cash flow key performance indicators for the three months ended 2018 and 2017 and reconciles free cash flow and free cash flow in percent of revenue to net cash provided by (used in) operating activities and net cash provided by (used in) operating activities in percent of revenue, respectively:

Cash flow measures

in € M

	For the three months ended March 31	
	2018	2017
Revenue	3,976	4,548
Net cash provided by (used in) operating activities	(45)	170
Capital expenditures	(221)	(197)
Proceeds from sale of property, plant and equipment	3	2
Capital expenditures, net	(218)	(195)
Free cash flow	(263)	(25)
Net cash provided by (used in) operating activities in % of revenue	(1.1%)	3.7%
Free cash flow in % of revenue	(6.6%)	(0.6%)

FRESENIUS MEDICAL CARE AG & Co. KGaA

Net leverage ratio (Non-IFRS Measure)

The net leverage ratio is a key performance indicator used for internal management. To determine the net leverage ratio, debt less cash and cash equivalents (net debt) is compared to EBITDA (earnings before interest, taxes, depreciation and amortization) (adjusted for acquisitions and divestitures made for the last twelve months with a purchase price above a €50 M threshold as defined in our Amended 2012 Credit Agreement and non-cash charges). The ratio is an indicator of the length of time the Company needs to service the net debt out of its own resources. We believe that the net leverage ratio provides more reliable information about the extent to which we are able to meet our payment obligations rather than considering only the absolute amount of our debt. We have a strong market position in a growing, global and mainly non-cyclical market. Furthermore, most of our customers have a high credit rating as the dialysis industry is characterized by stable and sustained cash flows. We believe this enables us to work with a relatively large share of debt capital compared with companies in other industries. The following table shows the reconciliation of net leverage ratio as of March 31, 2018 and December 31, 2017.

Reconciliation of net leverage ratio

in € M

	March 31, 2018	December 31, 2017
Debt	7,721	7,448
Cash and cash equivalents	846	978
Net debt	6,875	6,470
Operating Income ^{(1),(2)}	2,199	2,372
Depreciation and amortization ^{(1),(2)}	717	731
Non-cash charges ⁽²⁾	51	51
EBITDA^{(1),(2)}	2,967	3,154
Net leverage ratio⁽¹⁾	2.3	2.1

(1) Including adjustments for acquisitions and divestitures made for the last twelve months with a purchase price above a €50 M threshold as defined in the Amended 2012 Credit Agreement.

(2) Last 12 months.

Return on invested capital (“ROIC”) (Non-IFRS Measure)

ROIC is the ratio of operating income, for the last twelve months, after tax (“net operating profit after tax” or “NOPAT”) to the average invested capital of the last five quarter closing dates and expresses how efficiently we allocate the capital under our control or how well we employ our capital with regard to a specific investment project. The following table shows the reconciliation of average invested capital to total assets, which we believe to be the most directly comparable IFRS financial measure, and how ROIC is calculated:

FRESENIUS MEDICAL CARE AG & Co. KGaA

Reconciliation of average invested capital and ROIC

in € M, except ROIC

2018	March 31, 2018	Dec 31, 2017⁽²⁾	Sept 30, 2017⁽²⁾	June 30, 2017⁽²⁾	March 31, 2017⁽²⁾
Total assets	24,157	24,025	24,156	24,617	26,016
Plus: Cumulative goodwill amortization	385	395	400	413	438
Minus: Cash and cash equivalents	(846)	(978)	(729)	(721)	(678)
Minus: Loans to related parties	(110)	(92)	(146)	(169)	(220)
Minus: Deferred tax assets	(325)	(315)	(334)	(308)	(311)
Minus: Accounts payable	(509)	(591)	(518)	(484)	(504)
Minus: Accounts payable to related parties	(236)	(147)	(224)	(216)	(271)
Minus: Provisions and other current liabilities ⁽¹⁾	(2,626)	(2,791)	(2,763)	(2,822)	(2,791)
Minus: Income tax payable	(239)	(194)	(251)	(234)	(277)
Invested capital	<u>19,651</u>	<u>19,312</u>	<u>19,591</u>	<u>20,076</u>	<u>21,402</u>
Average invested capital as of March 31, 2018	20,006				
Operating income ^{(2), (3)}	2,199				
Income tax expense ^{(2), (3), (4)}	(520)				
NOPAT ⁽³⁾	<u>1,679</u>				
ROIC in %	8.4%				
2017	Dec 31, 2017	Sept 30, 2017⁽²⁾	June 30, 2017⁽²⁾	March 31, 2017⁽²⁾	Dec 31, 2016⁽²⁾
Total assets	24,025	24,156	24,617	26,016	25,825
Plus: Cumulative goodwill amortization	394	400	413	439	444
Minus: Cash and cash equivalents	(978)	(729)	(721)	(678)	(716)
Minus: Loans to related parties	(92)	(146)	(169)	(220)	(220)
Minus: Deferred tax assets	(315)	(334)	(308)	(311)	(292)
Minus: Accounts payable	(590)	(518)	(484)	(505)	(584)
Minus: Accounts payable to related parties	(147)	(224)	(216)	(271)	(264)
Minus: Provisions and other current liabilities ⁽¹⁾	(2,791)	(2,763)	(2,822)	(2,791)	(2,866)
Minus: Income tax payable	(194)	(251)	(234)	(277)	(242)
Invested capital	<u>19,312</u>	<u>19,591</u>	<u>20,076</u>	<u>21,402</u>	<u>21,085</u>
Average invested capital as of December 31, 2017	20,293				
Operating income ⁽²⁾	2,372				
Income tax expense ^{(2), (4), (5)}	(617)				
NOPAT	<u>1,755</u>				
ROIC in %	8.6%				

(1) Including non-current provisions, non-current labor expenses and variable payments outstanding for acquisitions and excluding pension liabilities and noncontrolling interests subject to put provisions.

(2) Including adjustments for acquisitions and divestitures made for the last twelve months with a purchase price above a € 50 million threshold as defined in the Amended 2012 Credit Agreement.

(3) Last 12 months.

(4) Adjusted for noncontrolling partnership interests.

(5) Includes the remeasurement of deferred tax balances as a result of U.S. tax reform ("U.S. Tax Reform") of approximately €236 M.

Constant currency information

Some key performance indicators and other financial measures used in this report such as changes in revenue, operating income and net income attributable to shareholders of FMC-AG & Co. KGaA include the impact of translating local currencies to our reporting currency for financial reporting purposes. We calculate these Non-IFRS financial measures at constant exchange rates in our filings to show changes in our revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items without giving effect to period-to-period currency fluctuations. Under IFRS, amounts received in local (non-euro) currency are translated into euro at the average exchange rate for the period presented. Once we translate the local currency for the constant currency, we then calculate the change, as a percentage, of the current period calculated using the prior period exchange rates versus the prior period. This resulting percentage is a Non-IFRS Measure referring to a change as a percentage at constant currency. These currency-adjusted financial measures are identifiable by the designated terms "Constant Exchange Rates" or "Constant Currency".

We believe that the measures at Constant Currency (Non-IFRS Measure) are useful to investors, lenders and other creditors because such information enables them to gauge the impact of currency fluctuations on our revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items from period to period. However, we limit our use of Constant Currency period-over-period changes to a measure for the impact of currency fluctuations on the translation of local currency into euro. We do not evaluate our results and performance without considering both Constant Currency period-over-period changes in Non-IFRS revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items and changes in revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items prepared in accordance with IFRS. We caution the readers of this report to follow a similar approach by considering data on Constant Currency period-over-period changes only in addition to, and not as a substitute for or superior to, changes in revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items prepared in accordance with IFRS. We present the growth rate derived from IFRS measures next to the growth rate derived from Non-IFRS measures such as revenue, operating income, net income attributable to shareholders of FMC-AG & Co. KGaA and other items. As the reconciliation is inherent in the disclosure, we believe that a separate reconciliation would not provide any additional benefit.

Business metrics for Care Coordination

The measures for the North America Segment and the Asia-Pacific Segment discussed below include current and future programs that we will be participating in and will be reflected in the discussion of our business. Currently, in our North America Segment, sub-capitation, BPCI, ESCO programs, MA-CSNPs and other shared savings programs are included within the Member Months and Medical Cost Under Management calculations below. In the future, other programs may be included in the metrics below. Note that due to the timing required by CMS to review the BPCI and ESCO program data that we provide, estimates have been used in order to report these metrics in a timely manner. The Asia-Pacific Segment Care Coordination metric currently used for discussion purposes is patient encounters. These metrics may be developed further in future periods. These metrics are neither IFRS measures nor non-IFRS measures, and are therefore not accompanied by or reconciled to IFRS measures.

Member months under medical cost management

In our North America Segment, member months under medical cost management is calculated by multiplying the number of members included in value-based reimbursement programs, such as Medicare Advantage plans or other value-based programs in the U.S., by the corresponding number of months these members participate in those programs ("Member Months"). In the aforementioned programs, we assume the risk of generating savings. The financial results are recorded in earnings as our performance is determined. The membership offerings within Care Coordination are sub-capitation arrangements, MA-CSNPs, ESCO and BPCI programs as well as other shared savings programs. An increase in patient membership may indicate future earnings or losses as our performance is determined through these managed care programs.

Medical cost under management

In our North America Segment, medical cost under management represents the management of medical costs associated with our patient membership in value-based programs. For ESCO, BPCI and other shared savings programs, this is calculated by multiplying the Member Months in each program by the benchmark of expected medical costs per member per month. The sub-capitation and MA-CSNPs calculation multiplies the premium per member of the program per month by the number of Member Months associated with the plan, as noted above.

Care Coordination patient encounters

Care Coordination patient encounters represents the total patient encounters and procedures conducted by certain of our Care Coordination activities and, we believe, is an indicator of the revenue generated. Care Coordination patient encounters in the North America Segment is the sum of all encounters and procedures completed during the period by Sound, MedSpring Urgent Care Centers, Azura Vascular Care, and National Cardiovascular Partners, the trade name of Laurus Healthcare L.P., as well as patients in our Fresenius Medical Care Rx Bone Mineral Metabolism ("Rx BMM") program. On April 20, 2018, we entered into a definitive agreement to divest our controlling interest in Sound. See note 15 in this report. Care Coordination patient encounters in the Asia-Pacific Segment is the sum of all encounters for the following services: ambulant treatment services in day care hospitals, comprehensive and specialized health check-ups, inpatient and outpatient services, vascular access and other chronic treatment services.

III. Results of operations, financial position and net assets

The following sections summarize our results of operations, financial position and net assets as well as key performance indicators by reporting segment, as well as Corporate, for the periods indicated. We prepared the information using a management approach, consistent with the manner in which management internally disaggregates financial information to assist in making internal operating decisions and evaluating management performance.

Results of operations

Segment data (including Corporate)

in € M

	For the three months ended March	
	31	
	2018	2017
Total revenue		
North America	2,774	3,375
EMEA	636	614
Asia-Pacific	392	378
Latin America	170	177
Corporate	4	4
Total	3,976	4,548
Operating income		
North America	362	526
EMEA	109	114
Asia-Pacific	74	82
Latin America	14	14
Corporate	(62)	(85)
Total	497	651
Interest income	24	29
Interest expense	(104)	(121)
Income tax expense	(87)	(182)
Net income	330	377
Less: Net income attributable to noncontrolling interests	(51)	(69)
Net income attributable to shareholders of FMC-AG & Co. KGaA	279	308

Revenue and operating income generated in countries outside the Eurozone are subject to currency fluctuations. The three months ended March 31, 2018 and 2017 were negatively impacted by the development of the euro against the U.S. dollar. For the three-months ended March 31, 2018, approximately 70% of revenue and approximately 73% of operating income were generated in U.S. dollars.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Three months ended March 31, 2018 compared to three months ended March 31, 2017

Consolidated financials

Key indicators for the consolidated financial statements

	For the three months ended March 31		Change in %	
	2018	2017	As reported	Constant Currency ⁽¹⁾
	Revenue in € M	3,976	4,548	(13%)
Health care services	3,209	3,769	(15%)	(3%)
Health care products	767	779	(2%)	6%
Number of dialysis treatments	12,154,164	11,744,442	3%	
Same market treatment growth in %	2.3%	3.0%		
Gross profit as a % of revenue	30.3%	35.0%		
Selling, general and administrative costs as a % of revenue	17.4%	20.3%		
Operating income in € M	497	651	(24%)	(15%)
Operating income margin in %	12.5%	14.3%		
Delivered EBIT ⁽²⁾ in € M	446	582	(23%)	(15%)
Net income attributable to shareholders of FMC-AG & Co. KGaA in € M	279	308	(10%)	0%
Basic earnings per share in €	0.91	1.01	(10%)	0%

(1) For further information on Constant Exchange Rates, see "II. Discussion of measures – Non-IFRS measures – Constant currency information" above.

(2) For further information on Delivered EBIT, including a reconciliation of Delivered EBIT to operating income on a consolidated basis and for each of our operating segments, see "II. Discussion of measures – Non-IFRS measures – Delivered EBIT" above.

Health care services revenue decreased by 15%, including a 12% negative impact resulting from foreign currency translation. At Constant Exchange Rates, health care services revenue decreased by 3% driven by the inclusion of implicit price concessions related to the implementation of IFRS 15 ("Implementation of IFRS 15") (4%), the prior year revenue impact from the recognition of revenue related to the agreement with the United States Departments of Veterans Affairs and Justice for reimbursement for services performed during the period of January 2009 through February 15, 2011 ("VA Agreement") (3%), and the effect of closed or sold clinics (1%), partially offset by contributions from acquisitions (3%) and growth in same market treatments (2%). For further information on the Implementation of IFRS 15, see note 1 in this report. Excluding (i) the effect from the implementation of IFRS 15, of approximately €139 M and (ii) the 2017 effect from VA Agreement of approximately €100 M, health care service revenue decreased by 9% to €3,209 M from €3,530 M including a 13% negative impact resulting from foreign currency translation. At Constant Exchange Rates, excluding the effects above, health care service revenue increased by 4%.

Dialysis treatments increased by 3% as a result of growth in same market treatments (2%) and contributions from acquisitions (1%).

FRESENIUS MEDICAL CARE AG & Co. KGaA

At March 31, 2018, we owned, operated or managed (excluding those managed but not consolidated in the U.S.) 3,790 dialysis clinics compared to 3,654 dialysis clinics at March 31, 2017. During the three months ended March 31, 2018, we acquired 11 dialysis clinics, opened 35 dialysis clinics and combined or closed 8 clinics. The number of patients treated in dialysis clinics that we own, operate or manage (excluding patients of dialysis clinics managed but not consolidated in the U.S.) increased by 4% to 322,253 at March 31, 2018 from 310,473 at March 31, 2017.

Health care product revenue decreased by 2%, including an 8% negative impact from foreign currency translation. At Constant Exchange Rates, health care product revenue increased by 6%. Dialysis product revenue decreased by 1%, including an 8% negative impact from foreign currency translation. At Constant Exchange Rates, dialysis product revenues increased by 7% due to higher sales of chronic hemodialysis products, renal pharmaceuticals, products for acute care treatments and peritoneal dialysis products. Non-dialysis product revenue decreased by 6% to €20 M from €21 M with no foreign currency translation effects. The non-dialysis product revenue decrease was due to lower sales of acute cardiopulmonary products.

The decrease period over period in the gross profit margin was 4.7 percentage points. Foreign currency translation effects represented a 0.4 percentage point increase in the current period. At Constant Exchange Rates, the decrease primarily reflects reduced margins in the North America Segment, the Asia-Pacific Segment and the EMEA Segment, partially offset by a positive impact of varying margins across the four operating segments. The gross profit margin decrease in the North America Segment was mainly due to the Implementation of IFRS 15, the prior year impact of the VA Agreement, higher implicit price concessions, lower revenue from commercial payors, decreased earnings from the BPCI initiative due to the initial recognition in the prior year, and other cost increases, partially offset by a favorable impact from pharmacy services driven by favorable pricing for certain pharmaceuticals due to delays for rebasing of reimbursement. The gross profit margin decrease in the Asia-Pacific Segment was due to unfavorable foreign currency transaction effects and an unfavorable mix effect related to acquisitions with lower margins. The gross profit margin decrease in the EMEA Segment was driven by unfavorable impacts from manufacturing and foreign currency transaction effects, partially offset by the impact from one additional dialysis day. Adjusting for the revenue impact from the Implementation of IFRS 15 and excluding the 2017 effect of the VA Agreement, the gross profit margin decreased by 1.1 percentage points. Foreign currency translation effects represented a 0.4 percentage point increase in the current period. At Constant Exchange Rates, excluding the effects above, the gross profit margin decreased by 1.5 percentage points.

The decrease period over period in the selling, general and administrative ("SG&A") expenses as a percentage of revenue was 2.9 percentage points. Foreign currency translation effects represented a 0.2 percentage point increase in the current period. At Constant Exchange Rates, the decrease was primarily driven by decreases in the North America Segment and at Corporate. The decrease in the North America Segment was mainly driven by the Implementation of IFRS 15, lower bad debt expense, decreased personnel expense and the prior year change in fair value of subsidiary share-based compensation, partially offset by the prior year impact of the VA Agreement and the impact from the initial increase in valuation of Sound's share-based payment program in connection with its divestiture ("Initial Sound Valuation Impact"). The decrease at Corporate was largely due to lower legal and consulting costs related to the Foreign Corrupt Practices Act ("FCPA") investigation (for further information, see note 11 in this report. Adjusting for the revenue impact from the Implementation of IFRS 15 and excluding the (i) the 2017 effect of the VA Agreement and (iii) the 2018 Initial Sound Valuation Impact, the SG&A expenses as a percentage of revenue decreased by 1.1 percentage points including a 0.2 percentage point negative impact from foreign currency translation. At Constant Exchange Rates, excluding the effects above, the SG&A expenses as a percentage of revenue decreased by 1.3 percentage points.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Research and development expenses remained stable at €32 M. The increase period over period, as a percentage of revenue, was 0.1 percentage point.

Income from equity method investees increased by 20% to €18 M from €15 M. The increase was primarily driven by higher income from Vifor Fresenius Medical Care Renal Pharma Ltd., an entity in which we have ownership of 45%, due to increased sales in North America.

The decrease period over period in the operating income margin was 1.8 percentage points. Foreign currency translation effects represented a 0.2 percentage point increase in the current period. At Constant Exchange Rates, the decrease was largely driven by decreased gross profit margin and increased research and development expenses, as a percentage of revenue, partially offset by decreases in SG&A, as a percentage of revenue, and an increase in income from equity method investees as discussed above. Adjusting for the revenue impact from the Implementation of IFRS 15 and excluding (i) the 2017 effect of the VA Agreement of approximately €99 M and (ii) the 2018 Initial Sound Valuation Impact of approximately €13 M, operating income margin remained stable at 12.8%.

Delivered EBIT decreased by 23% including an 8% negative impact from foreign currency translation. At Constant Exchange Rates, delivered EBIT decreased by 15% due to decreased operating income, partially offset by decreased income from noncontrolling interests driven by lower earnings from dialysis and Care Coordination in the United States.

Net interest expense decreased by 14% to €80 M from €92 M, including a 9% positive impact resulting from foreign currency translation. At Constant Exchange Rates, net interest expense decreased by 5% primarily due to the replacement of high interest bearing senior notes repaid in 2017 by debt instruments at lower interest rates.

Income tax expense decreased by 52% to €87 M from €182 M. The effective tax rate decreased to 20.9% from 32.5% for the same period of 2017 largely driven by the U.S. Tax Reform. Excluding (i) the 2018 effect from U.S. Tax Reform of approximately €48 M, (ii) the 2017 effect from the VA Agreement of approximately €38 M and (iii) the 2018 Initial Sound Valuation Impact which is non-taxable, the effective tax rate increased to 31.4% from 31.2%.

Net income attributable to noncontrolling interests decreased by 26% to €51 M from €69 M, including a 12% negative impact resulting from foreign currency translation. At Constant Exchange Rates, net income attributable to noncontrolling interests decreased by 14% driven by lower earnings from dialysis and Care Coordination in the United States.

Net income attributable to shareholders of FMC-AG & Co. KGaA decreased by 10% to €279 M from €308 M including a 10% negative impact resulting from foreign currency translation. At Constant Exchange Rates, net income attributable to shareholders of FMC-AG & Co. KGaA remained stable due to the combined effects of the items discussed above. Excluding (i) the 2017 effect of approximately €59 M, net of tax, related to the VA Agreement, (ii) the 2018 impact from U.S. Tax Reform of approximately €48 M and (iii) the 2018 Initial Sound Valuation Impact of approximately €13 M, net income attributable to shareholders of FMC-AG & Co. KGaA decreased by 2%, including a 10% negative impact resulting from foreign currency translation. At Constant Exchange Rates, excluding the items above, the increase in net income attributable to shareholders of FMC-AG & Co. KGaA was 8%. Excluding the 2018 Initial Sound Valuation Impact of approximately €13 M, net income attributable to shareholders of FMC-AG & Co. KGaA decreased by 5%, including a 10% negative impact resulting from foreign currency translation. At Constant Exchange Rates, excluding this impact, the increase in net income attributable to shareholders of FMC-AG & Co. KGaA was 5%.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Basic earnings per share decreased by 10%, including a 10% negative impact resulting from foreign currency translation. At Constant Exchange Rates, basic earnings per share remained stable. The average weighted number of shares outstanding for the period was approximately 306.5 M in 2018 (306.2 M in 2017).

We employed 114,831 people (full-time equivalents) as of March 31, 2018 compared to 110,530 as of March 31, 2017, an increase of 4%, primarily due to organic growth in our business and acquisitions.

The following discussions pertain to the North America Segment, the EMEA Segment, the Asia-Pacific Segment and the Latin America Segment and the measures we use to manage these segments.

FRESENIUS MEDICAL CARE AG & Co. KGaA

North America Segment

Key indicators and business metrics for the North America Segment

	For the three months ended March 31		Change in %	
			As Reported	Constant Currency ⁽¹⁾
	2018	2017		
Total North America Segment				
Revenue in € M	2,774	3,375	(18%)	(5%)
Health care services	2,590	3,165	(18%)	(6%)
Health care products	184	210	(12%)	1%
Operating income in € M	362	526	(31%)	(21%)
Operating income margin in %	13.1%	15.6%		
Delivered EBIT ⁽²⁾ in € M	314	459	(32%)	(22%)
Dialysis				
Revenue in € M	2,259	2,684	(16%)	(3%)
Number of dialysis treatments	7,473,764	7,246,232	3%	
Same market treatment growth in %	2.3%	2.6%		
Operating income in € M	349	527	(34%)	(24%)
Operating income margin in %	15.4%	19.6%		
Delivered EBIT ⁽²⁾ in € M	304	467	(35%)	(26%)
Care Coordination				
Revenue in € M	515	691	(25%)	(14%)
Operating income in € M	13	(1)	Not applicable	Not applicable
Operating income margin in %	2.6%	(0.1%)		
Delivered EBIT ⁽²⁾ in € M	10	(8)	Not applicable	Not applicable
Member months under medical cost management ^{(3),(4)}	165,672	141,950	17%	
Medical cost under management in € M ^{(3),(4)}	1,186	1,004	18%	36%
Care Coordination patient encounters ^{(3),(4)}	1,957,694	1,608,179	22%	

(1) For further information on Constant Exchange Rates, see "II. Discussion of measures – Non-IFRS measures – Constant currency information" above.

(2) For further information on Delivered EBIT, including a reconciliation of Delivered EBIT to operating income on a consolidated basis and for each of our operating segments, see "II. Discussion of measures – Non-IFRS measures – Delivered EBIT" above.

(3) For further information on these metrics, please refer to the discussion above of our Care Coordination measures under "Business Metrics for Care Coordination".

(4) The metrics may be understated due to a physician mapping issue related to the BPCI program within a CMS system which has not yet been resolved. Additionally, data presented for the BPCI and ESCO metrics are subject to finalization by CMS, which may result in changes from previously reported metrics.

Dialysis

Revenue

Dialysis care revenue decreased by 16% to €2,075 M from €2,474 M, including a 13% negative impact resulting from foreign currency translation. At Constant Exchange Rates, dialysis care revenue decreased by 3% mainly due to the Implementation of IFRS 15 (4%) and the prior year impact from the VA Agreement (4%), partially offset by growth in same market treatments (2%), increases in organic revenue per treatment (2%) and contributions from acquisitions (1%). Excluding (i) the 2017 effect from the VA Agreement of approximately €100 M and (ii) the 2017 effect from the Implementation of IFRS15 of approximately €88 M, dialysis care revenue decreased by 9% to €2,075 M from €2,286 M including an 14% negative impact resulting from foreign currency

FRESENIUS MEDICAL CARE AG & Co. KGaA

translation. At Constant Exchange Rates, excluding the effects above, dialysis care revenue increased by 5%.

Dialysis treatments increased by 3% largely due to growth in same market treatments (2%) and contributions from acquisitions (1%). At March 31, 2018, 197,339 patients (4% increase from March 31, 2017) were being treated in the 2,419 dialysis clinics that we own or operate in the North America Segment, compared to 190,480 patients treated in 2,323 dialysis clinics at March 31, 2017.

In the U.S., the average revenue per treatment, restated for the Implementation of IFRS 15, decreased to \$348 (€327 at Constant Exchange Rates) from \$357 (€336). Excluding the 2017 impact from the VA Agreement, the average revenue per treatment increased to \$348 (€327 at Constant Exchange Rates) from \$342 (€322). The development was mainly attributable to the implementation of the PAMA oral-only provision, partially offset by higher implicit price concessions and lower revenue from commercial payors.

Cost per treatment in the U.S., restated for the Implementation of IFRS 15, increased to \$288 (€270 at Constant Exchange Rates) from \$276 (€260). This development was largely a result of the implementation of the PAMA oral-only provision, higher personnel expense, as well as increased property and other occupancy related costs as well as increased costs for medical supplies, partially offset by lower costs for health care supplies.

Health care product revenue decreased by 12% including a 13% negative impact resulting from foreign currency translation. At Constant Exchange Rates, health care product revenue increased by 1% due to higher sales of renal pharmaceuticals, peritoneal dialysis products, as well as hemodialysis solutions and concentrates, partially offset by lower sales of machines due to the Implementation of IFRS 15 as well as decreased sales of dialyzers.

Operating income margin

The decrease period over period in the dialysis operating income margin was 4.2 percentage points. Foreign currency translation effects represented a 0.1 percentage point increase in the current period. At Constant Exchange Rates, the decrease was driven by the prior year impact of the VA Agreement, higher implicit price concessions, lower revenue from commercial payors, the implementation of the PAMA oral-only provision as well as increased property and other occupancy related costs, higher costs for medical supplies and increased freight costs, partially offset by lower personnel expense and the Implementation of IFRS 15 due to the effect on revenue as a driver in the margin. Adjusting for the revenue impact from the Implementation of IFRS 15 and excluding the 2017 effect from the VA Agreement of approximately €99 M, the dialysis operating income margin decreased to 15.4% from 17.1%.

Delivered EBIT

Dialysis delivered EBIT decreased by 35%, including a 9% negative impact resulting from foreign currency translation. At Constant Exchange Rates, dialysis delivered EBIT decreased by 26% mainly as the result of decreased operating income, partially offset by lower income from noncontrolling interests driven by lower performance in entities in which we have less than 100% ownership.

Care Coordination

Revenue

Care Coordination revenue decreased by 25%, including an 11% negative impact resulting from foreign currency translation. At Constant Exchange Rates, Care Coordination revenue decreased by 14% driven by decreases in organic revenue growth due to the implementation of the PAMA oral-only provision which moved certain pharmaceuticals into the bundled rate (9%), the Implementation of IFRS 15 (7%) and the impact from divestitures (3%), partially offset by contributions from acquisitions (5%). Excluding the effect from the Implementation of IFRS 15 of approximately €51 M, Care Coordination revenue decreased by 20% to €515 M from €640 M including a 13% negative impact resulting from foreign currency translation. At Constant Exchange Rates, excluding the effects above, Care Coordination revenue decreased by 7%.

Operating income margin

The increase period over period in the Care Coordination operating income margin was 2.7 percentage points with virtually no impact from foreign currency translation effects. The increase was mainly driven by a favorable impact from pharmacy services driven by favorable pricing for certain pharmaceuticals due to delays for rebasing of reimbursement and the implementation of the PAMA oral-only provision which had low margins as a result of higher costs for external services, lower bad debt expense, the prior year change in fair value of subsidiary share-based compensation and increased earnings recognized related to ESCOs, partially offset by lower earnings from the BPCI initiative due to the initial recognition in the prior year and the Initial Sound Valuation Impact. Adjusting for the revenue impact from the Implementation of IFRS 15 and excluding the 2018 Initial Sound Valuation Impact of approximately €13 M, Care Coordination operating income margin increased to 5.1% from (0.1%)

Delivered EBIT

Care Coordination delivered EBIT increased to €10 M for the first three months of 2018 from €(8) M for the first three months of 2017 mainly as the result of increased operating income coupled with decreased income from non-controlling interests.

Care Coordination business metrics

The increase in member months under medical cost management was primarily attributable to an expansion of our existing ESCOs through the addition of new physician practice partners and dialysis facilities, partially offset by a decrease in BPCI due to our voluntary elimination of certain non-performing risks from our BPCI portfolio. See note 4 to the table "Key indicators and business metrics for the North America Segment" above.

Care Coordination's medical cost under management increased by 18%, including an 18% negative impact from foreign currency translation in the current period. At Constant Exchange Rates, Care Coordination's medical cost under management increased by 36% primarily due to an expansion of our existing ESCOs through the addition of new physician practice partners and dialysis facilities. See note 4 to the table "Key indicators and business metrics for the North America Segment," above.

The increase in patient encounters was primarily driven by increased encounters for hospital related physician services. See note 4 to the table "Key indicators and business metrics for the North America Segment" above.

FRESENIUS MEDICAL CARE AG & Co. KGaA

EMEA Segment

Key indicators for the EMEA Segment

	For the three months ended March 31		Change in %	
			As Reported	Constant Currency ⁽¹⁾
	2018	2017		
Revenue in € M	636	614	4%	6%
Health care services	314	303	4%	6%
Health care products	322	311	4%	6%
Number of dialysis treatments	2,387,160	2,271,334	5%	
Same market treatment growth in %	2.4%	3.9%		
Operating income in € M	109	114	(5%)	(4%)
Operating income margin in %	17.1%	18.7%		
Delivered EBIT ⁽²⁾ in € M	108	114	(5%)	(4%)

(1) For further information on Constant Exchange Rates, see "II. Discussion of measures – Non-IFRS measures – Constant currency information" above.

(2) For further information on Delivered EBIT, including a reconciliation of Delivered EBIT to operating income on a consolidated basis and for each of our operating segments, see "II. Discussion of measures – Non-IFRS measures – Delivered EBIT" above.

Revenue

Health care service revenue increased by 4%, including a 2% negative impact resulting from foreign currency translation. At Constant Exchange Rates, health care service revenue increased by 6% as a result of contributions from acquisitions (3%), growth in same market treatments (2%) and an increase in dialysis days (1%).

Dialysis treatments increased by 5% mainly due to growth in same market treatments (2%), contributions from acquisitions (2%) and an increase in dialysis days (1%). As of March 31, 2018, we had 63,114 patients (5% increase from March 31, 2017) being treated at the 754 dialysis clinics that we own, operate or manage in the EMEA Segment compared to 60,168 patients treated at 722 clinics at March 31, 2017.

Health care product revenue increased by 4%, including a 2% negative impact resulting from foreign currency translation. At Constant Exchange Rates, health care product revenue increased by 6%. Dialysis product revenue increased by 4%, including a 3% negative impact resulting from foreign currency translation. At Constant Exchange Rates, the increase of 7% in dialysis product revenue was due to higher sales of products for acute care treatments, machines, peritoneal dialysis products and renal pharmaceuticals. Non-Dialysis product revenue decreased by 6% to €20 M from €21 M with virtually no impact from foreign currency translation effects. The non-dialysis product revenue decrease was due to lower sales of acute cardiopulmonary products.

Operating income margin

The decrease period over period in the operating income margin was 1.6 percentage points. Foreign currency translation effects represented a 0.2 percentage point increase in the operating income margin. At Constant Exchange Rates, operating income margin decreased mainly due to unfavorable foreign currency transaction effects, partially offset by the impact of one additional dialysis day.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Delivered EBIT

Delivered EBIT decreased by 5%, including a 1% negative impact resulting from foreign currency translation. At Constant Exchange Rates, Delivered EBIT decreased by 4% primarily due to decreased operating income.

Asia-Pacific Segment

Key indicators for the Asia-Pacific Segment

	For the three months ended March 31		Change in %	
			As Reported	Constant Currency ⁽¹⁾
	2018	2017		
Total Asia-Pacific Segment				
Revenue in € M	392	378	4%	14%
Health care services	184	169	9%	20%
Health care products	208	209	0%	8%
Operating income in € M	74	82	(9%)	(4%)
Operating income margin in %	19.0%	21.7%		
Delivered EBIT ⁽²⁾ in € M	72	80	(10%)	(5%)
Dialysis				
Revenue in € M	346	358	(3%)	6%
Number of dialysis treatments	1,060,114	1,042,046	2%	
Same market treatment growth in %	4.2%	3.8%		
Operating income in € M	68	79	(14%)	(9%)
Operating income margin in %	19.7%	22.2%		
Delivered EBIT ⁽²⁾ in € M	66	77	(15%)	(10%)
Care Coordination				
Revenue in € M	46	20	130%	154%
Operating income in € M	6	3	148%	175%
Operating income margin in %	13.7%	12.7%		
Delivered EBIT ⁽²⁾ in € M	6	3	133%	158%
Care Coordination patient encounters ⁽³⁾	200,138	-	Not applicable	Not applicable

(1) For further information on Constant Exchange Rates, see "II. Discussion of measures – Non-IFRS measures – Constant currency information" above.

(2) For further information on Delivered EBIT, including a reconciliation of Delivered EBIT to operating income on a consolidated basis and for each of our operating segments, see "II. Discussion of measures – Non-IFRS measures – Delivered EBIT" above.

(3) For further information on patient encounters, please refer to the discussion above of our Care Coordination measures under "Business metrics for Care Coordination".

Dialysis

Revenue

Dialysis care service revenue decreased by 8% to €138 M from €149 M, including a 10% negative impact resulting from foreign currency translation. At Constant Exchange Rates, dialysis care service revenue increased by 2% as a result of growth in same market treatments (4%) and an increase in dialysis days (1%), partially offset by the effect of closed or sold clinics (3%).

Dialysis treatments increased by 2% mainly due to growth in same market treatments (4%), partially offset by the effect of closed or sold clinics (2%). As of March 31, 2018, we had 30,194 patients (2% increase from March 31, 2017) being treated at the 385 dialysis clinics that we own, operate or manage in the Asia-Pacific Segment compared to 29,639 patients treated at 377 clinics at March 31, 2017.

Health care product revenue remained stable including an 8% negative impact resulting from foreign currency translation. At Constant Exchange Rates, health care product revenue increased by 8% as a result of increased sales of chronic hemodialysis products as well as products for acute care treatments.

Operating income margin

The decrease period over period in the operating income margin was 2.5 percentage points. Foreign currency translation effects represented a 0.7 percentage point increase in the operating income margin. At Constant Exchange Rates, the operating income margin decreased due to unfavorable impacts from foreign currency transaction effects as well as delayed product sales.

Delivered EBIT

Delivered EBIT decreased by 15%, including a 5% negative impact resulting from foreign currency translation. At Constant Exchange Rates, delivered EBIT decreased by 10% mainly due to decreased operating income.

Care Coordination

Revenue

Care Coordination revenue increased by 130%, including a 24% negative impact resulting from foreign currency translation. At Constant Exchange Rates, Care Coordination revenue increased by 154% driven by contributions from acquisitions (138%) and organic revenue growth (16%).

Operating income margin

The increase period over period in the Care Coordination operating income margin was 1.0 percentage points with virtually no impact from foreign currency translation. The increase was driven by a favorable impact from acquisitions.

Delivered EBIT

Care Coordination delivered EBIT increased by 133%, including a 25% negative impact resulting from foreign currency translation. At Constant Exchange Rates, Care Coordination delivered EBIT increased by 158% mainly as the result of increased operating income.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Care Coordination business metrics

We have provided Care Coordination patient encounters in the Asia-Pacific Segment since the third quarter of 2017 due to an acquisition in Australia during the second quarter of 2017. Previously, there were immaterial amounts of services performed in Care Coordination within the Asia-Pacific Segment. As a result, there is no data for patient encounters for the three months ended March 31, 2017 available for comparative purposes. The patient encounters for the three months ended March 31, 2018 primarily relate to encounters for ambulant treatment services as well as comprehensive and specialized health check-ups, inpatient and outpatient services, vascular access and other chronic treatment services.

Latin America Segment

Key indicators for the Latin America Segment

	For the three months ended March 31		Change in %	
	2018	2017	As Reported	Constant Currency ⁽¹⁾
	Revenue in € M	170	177	(4%)
Health care services	121	132	(8%)	15%
Health care products	49	45	9%	25%
Number of dialysis treatments	1,233,126	1,184,830	4%	
Same market treatment growth in %	1.1%	2.5%		
Operating income in € M	14	14	(2%)	10%
Operating income margin in %	8.3%	8.1%		
Delivered EBIT ⁽²⁾ in € M	14	14	(2%)	10%

(1) For further information on Constant Exchange Rates, see "II. Discussion of measures – Non-IFRS measures – Constant currency information" above.

(2) For further information on Delivered EBIT, including a reconciliation of Delivered EBIT to operating income on a consolidated basis and for each of our operating segments, see "II. Discussion of measures – Non-IFRS measures – Delivered EBIT" above.

Revenue

Health care service revenue decreased by 8%, including a 23% negative impact resulting from foreign currency translation. At Constant Exchange Rates, health care service revenue increased by 15% as a result of increases in organic revenue per treatment (11%), contributions from acquisitions (2%), an increase in dialysis days (1%) and growth in same market treatments (1%).

Dialysis treatments increased by 4% mainly due to contributions from acquisitions (2%), growth in same market treatments (1%) and an increase in dialysis days (1%). As of March 31, 2018, we had 31,606 patients (an 5% increase from March 31, 2017) being treated at the 232 dialysis clinics that we own, operate or manage in the Latin America Segment compared to 30,186 patients treated at 232 clinics at March 31, 2017.

Health care product revenue increased by 9%, including a 16% negative impact resulting from foreign currency translation. At Constant Exchange Rates, health care product revenue increased by 25% driven by higher sales of dialyzers, machines, products for acute care treatments and peritoneal dialysis products.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Operating income margin

The increase period over period in the operating income margin was 0.2 percentage points. Foreign currency translation effects represented a 0.7 percentage point increase in the operating income margin. At Constant Exchange Rates, the operating income margin decreased mainly due to higher costs related to inflation.

Delivered EBIT

Delivered EBIT decreased by 2% including a 12% negative impact resulting from foreign currency translation. At Constant Exchange Rates, delivered EBIT increased by 10% due to increased operating income at Constant Exchange Rates.

Financial position

Sources of liquidity

Our primary sources of liquidity are typically cash provided by operating activities, cash provided by short-term debt from third parties and related parties, proceeds from the issuance of long-term debt and equity securities as well as divestitures. We require this capital primarily to finance working capital needs, fund acquisitions and clinics in which we have ownership of less than 100%, develop free-standing renal dialysis clinics and other health care facilities, purchase equipment for existing or new renal dialysis clinics and production sites, repay debt, pay dividends and repurchase shares (see "Net cash provided by (used in) investing activities" and "Net cash provided by (used in) financing activities" below).

In our long-term financial planning, we focus primarily on the net leverage ratio, a Non-IFRS Measure, see "II. Discussion of measures – Non-IFRS measures – Net leverage ratio (Non-IFRS measure)" above. At March 31, 2018 and December 31, 2017, the Net Leverage Ratio, was 2.3 and 2.1, respectively.

At March 31, 2018, we had cash and cash equivalents of €846 M compared to €978 at December 31, 2017.

Free cash flow (net cash provided by (used in) operating activities, after capital expenditures, before acquisitions and investments) amounted to €(263) M and €(25) M for the three months ended March 31, 2018 and March 31, 2017, respectively. Free cash flow is a Non-IFRS Measure. For a reconciliation to net cash provided by (used in) operating activities, the most directly comparable IFRS measure, see "II. Discussion of measures – Non-IFRS measures – Cash flow measures" above. Free cash flow in percent of revenue was (6.6%) and (0.6%) for three months ended 2018 and 2017, respectively.

Net cash provided by (used in) operating activities

In the first three months of 2018, net cash used in operating activities was €45 M as compared to net cash provided by operating activities of €170 M in the first three months of 2017. Net cash provided by (used in) operating activities in percent of revenue decreased to (1%) for the first three months of 2018 as compared to 4% for 2017. Cash provided by (used in) operating activities is impacted by the profitability of our business, the development of our working capital, principally inventories, receivables and cash outflows that occur due to a number of specific items as discussed below. The decrease in net cash provided by operating activities was largely driven by the impact from the 2017 payment related to the VA Agreement, a higher impact from seasonality in invoicing and increased inventory levels, partially offset by a positive impact from income tax payments.

The profitability of our business depends significantly on reimbursement rates. Approximately 81% of our revenue is generated by providing health care services, a major portion of which is reimbursed by either public health care organizations or private insurers. For the three months ended March 31, 2018, approximately 32% of our consolidated revenue was attributable to U.S. federal health care benefit programs, such as Medicare and Medicaid reimbursement. Legislative changes could affect Medicare reimbursement rates for a significant portion of the services we provide as well as the scope of Medicare coverage. A decrease in reimbursement rates or the scope of coverage could have a material adverse effect on our business, financial condition and results of operations and thus on our capacity to generate cash flow. See "I. Macroeconomic and sector-specific environment," above.

We intend to continue to address our current cash and financing requirements using cash provided by operating activities, our existing and future credit agreements, issuances under the commercial paper program (see note 7 in this report) as well as the utilization of the Accounts Receivable Facility. In addition, when funds are required for acquisitions or to meet other needs, we expect to successfully complete long-term financing arrangements, such as the issuance of bonds. We aim to preserve financial resources with a minimum of €500 M of committed and unutilized credit facilities.

Net cash provided by (used in) operating activities depends on the collection of accounts receivable. Commercial customers and governments generally have different payment cycles. Lengthening their payment cycles could have a material adverse effect on our capacity to generate cash flow. In addition, we could face difficulties in enforcing and collecting accounts receivable under some countries' legal systems and due to the economic conditions in some countries. Accounts receivable balances, net of valuation allowances, represented Days Sales Outstanding ("DSO") of 85 days at March 31, 2018, an increase as compared to 75 days at December 31, 2017.

FRESENIUS MEDICAL CARE AG & Co. KGaA

DSO by segment is calculated by dividing the segment's accounts and other receivable and contract liabilities, converted to euro using the average exchange rate for the period presented, less any value added tax included in the receivables, by the average daily sales for the last twelve months of that segment, converted to euro using the average exchange rate for the period. Receivables and sales are adjusted for amounts related to acquisitions and divestitures made within the reporting period with a purchase price above a €50 M threshold as defined in the Amended 2012 Credit Agreement. DSO amounts reported in the prior year have been adjusted to conform to the current year's presentation. The development of DSO by reporting segment is shown in the table below:

DSO by reporting segment

	March 31, 2018	December 31, 2017
North America Segment	73	59
EMEA Segment	103	102
Asia-Pacific Segment	117	123
Latin America Segment	129	127
FMC-AG & Co. KGaA average days sales outstanding	85	75

The DSO increase in the North America Segment was largely due to seasonality in invoicing. The DSO increase in the EMEA Segment was due to payment fluctuations in the region. The Asia-Pacific Segment's DSO decrease primarily reflects a continued improvement of payment collections in China. The Latin America Segment's DSO increase reflects periodic delays in payment of public health care organizations in certain countries.

Due to the fact that a large portion of our reimbursement is provided by public health care organizations and private insurers, we expect that most of our accounts receivable will be collectible.

Net cash provided by (used in) investing activities

In the first three months of 2018 and 2017, net cash used in investing activities was €400 M and €355 M, respectively. The following table shows our capital expenditures for property, plant and equipment, net of proceeds from sales of property, plant and equipment as well as acquisitions, investments and purchases of intangible assets for first three months of 2018 and 2017:

Capital expenditures (net), acquisitions, investments and purchases of intangible assets

in € M

	Capital expenditures, net		Acquisitions, investments and purchases of intangible assets	
	For the three months ended March 31			
	2018	2017	2018	2017
North America Segment	137	117	159	147
EMEA Segment	28	26	17	11
Asia-Pacific Segment	9	6	0	0
Latin America Segment	2	6	4	2
Corporate	42	40	1	0
Total	218	195	181	160

FRESENIUS MEDICAL CARE AG & Co. KGaA

The majority of our capital expenditures were used for maintaining existing clinics, equipping new clinics, maintenance and expansion of production facilities (primarily in France, the North America Segment and Germany), capitalization of machines provided to our customers and for Care Coordination as well as capitalization of certain development costs. Development costs were incurred and capitalized. Capital expenditures increased to approximately 5% of total revenue in the first three months of 2018 as compared to 4% the same period in 2017.

The investments in the first three months of 2018 were primarily driven by debt securities in the North America Segment. The remaining investments in the North America Segment, the EMEA Segment and the Latin America Segment were largely acquisitions of dialysis clinics. The investments in the first three months of 2017 were virtually all acquisitions of dialysis clinics in the North America Segment.

We anticipate capital expenditures of €0.9 to €1.0 billion and expect to make acquisitions of approximately €1.0 to €1.2 billion in 2018. See "Outlook" below.

Net cash provided by (used in) financing activities

In the first three months of 2018 and 2017, net cash provided by financing activities was €338 M and €146 M, respectively.

In the first three months of 2018, cash was mainly provided by proceeds from short-term debt including draws under the commercial paper program as well as proceeds from long-term debt and capital lease obligations including additional drawings under the U.S. dollar revolving credit facility of the Amended 2012 Credit Agreement, partially offset by distributions to noncontrolling interests. In the first three months of 2017, cash was mainly provided by proceeds from short-term debt and short-term debt from related parties, partially offset by distributions to noncontrolling interests as well as repayments of long-term debt and capital lease obligations.

Net assets

Total assets as of March 31, 2018 increased by 1% to €24.2 billion from €24.0 billion as compared to December 31, 2017, including a 2% negative impact resulting from foreign currency translation. At Constant Exchange Rates, total assets increased by 3% to €24.7 billion from €24.0 billion.

Current assets as a percent of total assets increased to 28% at March 31, 2018 as compared to 27% at December 31, 2017. The equity ratio, the ratio of our equity divided by total liabilities and shareholders' equity, remained stable at 45% at March 31, 2018 as compared to December 31, 2017. ROIC decreased to 8.4% at March 31, 2018 as compared to 8.6% at December 31, 2017.

Management's general assessment

On the back of a solid first quarter, which showed healthy organic growth in our businesses, we are heading toward another record year in our company's history. While we are required to manage the shift of the calcimimetic drugs into our clinical operations in the United States, we achieved a good development in our dialysis service business and strong growth in our products business. This provides a solid basis to deliver on our growth targets for this year. With the planned sale of Sound we have accelerated the execution of our Care Coordination strategy. We are proud to announce that we have just proven once again our commitment to patients. We have received the highest quality rankings in the industry from CMS last week.

Subsequent events

Refer to note 15 in this report for details on post-balance sheet date events.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Outlook

The Management Board oversees our Company by setting strategic and operational targets as well as measuring various financial key performance indicators used for internal management determined in euro based on IFRS (see chapter "Overview about the Group", section "performance management system" in the group management report of the Annual Report 2017. The following targets are based on this data base.

Below is a table showing our growth outlook for 2018. The outlook for 2018 is based on exchange rates prevailing at the beginning of 2018:

Outlook 2018	Outlook 2018 (at Constant Currency) ⁽¹⁾
Revenue ^{(2), (3)}	Growth 5-7%
Operating income ^{(3), (4)}	Growth 12 - 14%
Delivered EBIT ^{(3), (4)}	Growth 13 - 15%
Net income growth at Constant Currency ^{(3),(4),(5)}	13 - 15%
Net income growth at Constant Currency ^{(3),(4),(5),(6)}	7 - 9%
Basic earnings per share growth at Constant Currency ⁽³⁾	based on development of net income
Capital expenditures ⁽³⁾	€0.9 - €1.0 BN
Acquisitions and investments	€1.0 - €1.2 BN
Net cash provided by (used in) operating activities in % of revenue ⁽³⁾	> 10%
Free cash flow in % of revenue ⁽³⁾	> 4%
Net leverage ratio ⁽³⁾	< 2.5
ROIC ⁽³⁾	≥ 8.0%
Dividend per share	based on development of net income
Employees ⁽⁷⁾	> 117,000
Research and development expenses	€140 - €150 M

(1) Excluding the effects from the acquisition of NxStage Medical, Inc. and the divestment of Sound.

(2) Basis 2017 adjusted for impacts from IFRS 15 implementation of €486 M.

(3) Key performance indicator used for internal management. See section "Performance management system" in chapter "Overview about the Group" of the group management report of the Annual Report 2017.

(4) Excluding the 2018 Sound Valuation Impact.

(5) Net income attributable to shareholders of FMC-AG & Co. KGaA.

(6) Excluding the 2017 impacts from the VA Agreement, Natural Disaster Costs, FCPA related charge, as well as the impacts from the U.S. tax reform.

(7) Full-time equivalents.

At Constant Exchange Rates, the revenue growth target was adjusted from around 8% to a range of 5 to 7% as a result of our recent reassessment of dosing of calcimimetic drugs in the dialysis service business in the United States. The reduction in dosing was faster than assumed and results in a lower than expected revenue contribution. Concurrently, we reconfirm our 2018 outlook for the net income growth target of 13 to 15% at Constant Exchange Rates. Our 2018 outlook continues to exclude the effects of the expected acquisition of NxStage Medical, Inc. and excludes the effects of the divestiture of Sound.

Risks and opportunities report

a) Risks report

For information regarding our risks please refer to note 11 and 12 and the chapter "Interim management report", specifically the forward-looking statements and the Macroeconomic and sector-specific environment in this report. For additional information please see chapter "Risks and opportunities report" on pages 59-71 in the group management report of the Annual Report 2017.

b) Opportunities report

In comparison to the information contained within the Annual Report 2017, there have been no material changes for the first quarter of 2018. Please refer to chapter "Risks and opportunities report" on pages 71-74 in the group management report of the Annual Report 2017.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Financial statements

**Consolidated statements of income
(unaudited)**

Consolidated statements of income			
<i>in € THOUS, except per share data</i>			
	Note	For the three months ended March 31,	
		2018	2017
Revenue:			
Health care services		3,208,795	3,769,339
Health care products		766,834	778,781
	2 a, 13	3,975,629	4,548,120
Costs of revenue:			
Health care services		2,434,324	2,630,241
Health care products		338,556	326,218
		2,772,880	2,956,459
Gross profit		1,202,749	1,591,661
Operating (income) expenses:			
Selling, general and administrative		691,880	923,131
Research and development	2 b	31,897	32,136
Income from equity method investees		(17,904)	(14,885)
Operating income		496,876	651,279
Other (income) expense:			
Interest income		(24,155)	(28,686)
Interest expense		104,131	121,414
Income before income taxes		416,900	558,551
Income tax expense		87,191	181,568
Net income		329,709	376,983
Net income attributable to noncontrolling interests		51,154	68,808
Net income attributable to shareholders of FMC-AG & Co. KGaA		278,555	308,175
Basic earnings per share	2 c	0.91	1.01
Fully diluted earnings per share	2 c	0.91	1.00

See accompanying notes to unaudited consolidated financial statements.

FRESENIUS MEDICAL CARE AG & Co. KGaA

**Consolidated statements of comprehensive income
(unaudited)**

Consolidated statements of comprehensive income

in € THOUS

	<u>Note</u>	<u>For the three months ended March 31,</u>	
		<u>2018</u>	<u>2017</u>
Net income		<u>329,709</u>	<u>376,983</u>
Other comprehensive income (loss):			
Components that may be reclassified subsequently to profit or loss:			
Gain (loss) related to foreign currency translation		(263,651)	(61,369)
Gain (loss) related to cash flow hedges ⁽¹⁾	12	7,834	9,369
Income tax (expense) benefit related to components of other comprehensive income that may be reclassified		<u>(2,218)</u>	<u>(2,978)</u>
Other comprehensive income (loss), net of tax		<u>(258,035)</u>	<u>(54,978)</u>
Total comprehensive income		<u>71,674</u>	<u>322,005</u>
Comprehensive income attributable to noncontrolling interests		<u>25,776</u>	<u>56,080</u>
Comprehensive income attributable to shareholders of FMC-AG & Co. KGaA		<u>45,898</u>	<u>265,925</u>

(1) Including cost of hedging in the amount of €630 in 2018.

See accompanying notes to unaudited consolidated financial statements.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Consolidated balance sheets

Consolidated balance sheets

in € THOUS, except share data

	Note	March 31, 2018 (unaudited)	December 31, 2017 (audited)
Assets			
Cash and cash equivalents	4	846,378	978,109
Trade accounts and other receivables	5	3,776,566	3,389,326
Accounts receivable from related parties	3	121,612	111,643
Inventories	6	1,354,503	1,290,779
Other current assets		744,551	604,450
Total current assets		6,843,610	6,374,307
Property, plant and equipment		3,478,381	3,491,771
Intangible assets		682,208	683,058
Goodwill		11,834,584	12,103,921
Deferred taxes		324,851	315,168
Investment in equity method investees	13	619,730	647,009
Other non-current assets		373,697	409,894
Total non-current assets		17,313,451	17,650,821
Total assets		24,157,061	24,025,128
Liabilities			
Accounts payable		508,701	590,493
Accounts payable to related parties	3	236,237	147,349
Current provisions and other current liabilities		2,645,420	2,843,760
Short-term debt	7	1,010,536	760,279
Short-term debt from related parties	7	40,800	9,000
Current portion of long-term debt and capital lease obligations	8	872,508	883,535
Income tax payable		114,253	65,477
Total current liabilities		5,428,455	5,299,893
Long-term debt and capital lease obligations, less current portion	8	5,797,025	5,794,872
Non-current provisions and other non-current liabilities		901,082	975,645
Pension liabilities		536,825	530,559
Income tax payable		124,926	128,433
Deferred taxes		457,800	467,540
Total non-current liabilities		7,817,658	7,897,049
Total liabilities		13,246,113	13,196,942
Shareholders' equity:			
Ordinary shares, no par value, €1.00 nominal value, 385,913,972 shares authorized, 308,121,322 issued and 306,461,371 outstanding as of March 31, 2018 and 385,913,972 shares authorized, 308,111,000 issued and 306,451,049 outstanding as of December 31, 2017		308,121	308,111
Treasury stock, at cost		(108,931)	(108,931)
Additional paid-in capital		3,974,570	3,969,245
Retained earnings		7,476,464	7,137,255
Accumulated other comprehensive income (loss)		(1,718,235)	(1,485,578)
Total FMC-AG & Co. KGaA shareholders' equity		9,931,989	9,820,102
Noncontrolling interests		978,959	1,008,084
Total equity		10,910,948	10,828,186
Total liabilities and equity		24,157,061	24,025,128

See accompanying notes to unaudited consolidated financial statements.

FRESENIUS MEDICAL CARE AG & Co. KGaA

**Consolidated statements of cash flows
(unaudited)**

Consolidated statements of cash flows

in € THOUS

	Note	For the three months ended March 31,	
		2018	2017
Operating activities			
Net income		329,709	376,983
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	13	174,994	189,908
Change in deferred taxes, net		(8,147)	(17,124)
(Gain) loss on sale of fixed assets and investments		2,028	3,143
Compensation expense related to share-based plans		18,656	14,607
Investments in equity method investees, net		22,303	(12,640)
Changes in assets and liabilities, net of amounts from businesses acquired:			
Trade accounts and other receivables		(462,386)	(279,921)
Inventories		(84,210)	(11,690)
Other current and non-current assets		(15,299)	11,188
Accounts receivable from related parties		(10,370)	(2,127)
Accounts payable to related parties		90,081	8,086
Accounts payable, provisions and other current and non-current liabilities		(45,524)	(16,522)
Paid interest		(108,473)	(141,995)
Received interest		6,436	13,280
Income tax payable		98,827	187,225
Paid income taxes		(53,433)	(152,805)
Net cash provided by (used in) operating activities		(44,808)	169,596
Investing activities			
Purchases of property, plant and equipment		(221,486)	(197,548)
Proceeds from sale of property, plant and equipment		3,095	2,480
Acquisitions and investments, net of cash acquired, and purchases of intangible assets	14	(181,403)	(160,211)
Proceeds from divestitures	14	158	299
Net cash provided by (used in) investing activities		(399,636)	(354,980)
Financing activities			
Proceeds from short-term debt		268,785	144,118
Repayments of short-term debt		(18,889)	(13,692)
Proceeds from short-term debt from related parties		31,800	116,000
Proceeds from long-term debt and capital lease obligations		105,899	2,053
Repayments of long-term debt and capital lease obligations		(15,027)	(29,277)
Increase (decrease) of accounts receivable securitization program		9,356	(4,696)
Proceeds from exercise of stock options		562	4,436
Distributions to noncontrolling interests		(50,951)	(80,119)
Contributions from noncontrolling interests		6,303	7,562
Net cash provided by (used in) financing activities		337,838	146,385
Effect of exchange rate changes on cash and cash equivalents		(25,125)	692
Cash and cash equivalents:			
Net increase (decrease) in cash and cash equivalents		(131,731)	(38,307)
Cash and cash equivalents at beginning of period		978,109	708,882
Cash and cash equivalents at end of period	4	846,378	670,575

See accompanying notes to unaudited consolidated financial statements.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Consolidated statement of shareholders' equity

Consolidated statements of shareholders' equity

in € THOUS, except share data

	Ordinary Shares		Treasury Stock		Accumulated other comprehensive income (loss)					Total FMC-AG & Co. KGaA shareholders' equity	Noncontrolling interests	Total Equity	
	Note	Number of shares	No par value	Number of shares	Amount	Additional paid in capital	Retained earnings	Foreign currency translation	Cash flow hedges				Pensions
Balance at December 31, 2016		307,221,791	307,222	(999,951)	(50,993)	3,960,115	6,085,876	(26,019)	(38,107)	(260,437)	9,977,657	1,073,475	11,051,132
Proceeds from exercise of options and related tax effects		82,064	82	-	-	4,014	-	-	-	-	4,096	-	4,096
Compensation expense related to stock options		-	-	-	-	2,163	-	-	-	-	2,163	-	2,163
Purchase/ sale of noncontrolling interests		-	-	-	-	(32,225)	-	-	-	-	(32,225)	17,337	(14,888)
Contributions from/ to noncontrolling interests		-	-	-	-	-	-	-	-	-	-	(51,364)	(51,364)
Noncontrolling interests subject to put provisions	12	-	-	-	-	-	(15,091)	-	-	-	(15,091)	-	(15,091)
Net income		-	-	-	-	-	308,175	-	-	-	308,175	68,808	376,983
Other comprehensive income (loss) related to:													
Foreign currency translation		-	-	-	-	-	-	(50,440)	18	1,781	(48,641)	(12,728)	(61,369)
Cash flow hedges, net of related tax effects		-	-	-	-	-	-	-	6,391	-	6,391	-	6,391
Comprehensive income		-	-	-	-	-	-	-	-	-	265,925	56,080	322,005
Balance at March 31, 2017		307,303,855	307,304	(999,951)	(50,993)	3,934,067	6,378,960	(76,459)	(31,698)	(258,656)	10,202,525	1,095,528	11,298,053
Balance at December 31, 2017		308,111,000	308,111	(1,659,951)	(108,931)	3,969,245	7,137,255	(1,203,904)	(18,336)	(263,338)	9,820,102	1,008,084	10,828,186
Adjustment due to initial application of IFRS 9		-	-	-	-	-	(6,466)	-	-	-	(6,466)	-	(6,466)
Adjusted balance at December 31, 2017		308,111,000	308,111	(1,659,951)	(108,931)	3,969,245	7,130,789	(1,203,904)	(18,336)	(263,338)	9,813,636	1,008,084	10,821,720
Proceeds from exercise of options and related tax effects		10,322	10	-	-	476	-	-	-	-	486	-	486
Compensation expense related to stock options		-	-	-	-	2,014	-	-	-	-	2,014	-	2,014
Purchase/ sale of noncontrolling interests		-	-	-	-	2,835	-	-	-	-	2,835	(11,199)	(8,364)
Contributions from/ to noncontrolling interests		-	-	-	-	-	-	-	-	-	-	(43,702)	(43,702)
Noncontrolling interests subject to put provisions	12	-	-	-	-	-	67,120	-	-	-	67,120	-	67,120
Net income		-	-	-	-	-	278,555	-	-	-	278,555	51,154	329,709
Other comprehensive income (loss) related to:													
Foreign currency translation		-	-	-	-	-	-	(242,242)	13	3,956	(238,273)	(25,378)	(263,651)
Cash flow hedges, net of related tax effects		-	-	-	-	-	-	-	5,616	-	5,616	-	5,616
Comprehensive income		-	-	-	-	-	-	-	-	-	45,898	25,776	71,674
Balance at March 31, 2018		308,121,322	308,121	(1,659,951)	(108,931)	3,974,570	7,476,464	(1,446,146)	(12,707)	(259,382)	9,931,989	978,959	10,910,948

See accompanying notes to unaudited consolidated financial statements.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

1. The Company and basis of presentation

The Company

Fresenius Medical Care AG & Co. KGaA ("FMC-AG & Co. KGaA" or the "Company"), a German partnership limited by shares (Kommanditgesellschaft auf Aktien) registered in the commercial registry of Hof an der Saale under HRB 4019, with its business address at Else-Kröner-Str. 1, 61352 Bad Homburg v. d. Höhe, is the world's largest kidney dialysis company, based on publicly reported sales and number of patients treated. The Company provides dialysis treatment and related dialysis care services to persons who suffer from end-stage renal disease ("ESRD"), as well as other health care services. The Company also develops and manufactures a wide variety of health care products, which includes dialysis and non-dialysis products. The Company's dialysis products include hemodialysis machines, peritoneal cyclers, dialyzers, peritoneal solutions, hemodialysis concentrates, solutions and granulates, bloodlines, renal pharmaceuticals and systems for water treatment. The Company's non-dialysis products include acute cardiopulmonary and apheresis products. The Company supplies dialysis clinics it owns, operates or manages with a broad range of products and also sells dialysis products to other dialysis service providers. The Company describes certain of its other health care services as "Care Coordination". Care Coordination currently includes, but is not limited to, the coordinated delivery of pharmacy services, vascular, cardiovascular and endovascular specialty services as well as ambulatory surgery center services, physician nephrology and cardiology services, health plan services, urgent care services and ambulant treatment services. Care Coordination also includes the coordinated delivery of emergency, intensivist and hospitalist physician services as well as transitional care which the Company refers to as "hospital related physician services". All of these Care Coordination services together with dialysis care and related services represent the Company's health care services.

In these unaudited consolidated financial statements, "FMC-AG & Co. KGaA" or the "Company" refers to the Company or the Company and its subsidiaries on a consolidated basis, as the context requires. "Fresenius SE" and "Fresenius SE & Co. KGaA" refer to Fresenius SE & Co. KGaA, a German partnership limited by shares resulting from the change of legal form of Fresenius SE (effective as of January 2011), a European Company (Societas Europaea) previously called Fresenius AG, a German stock corporation. "Management AG" and the "General Partner" refer to Fresenius Medical Care Management AG which is FMC-AG & Co. KGaA's general partner and is wholly owned by Fresenius SE. "Management Board" refers to the members of the management board of Management AG and, except as otherwise specified, "Supervisory Board" refers to the supervisory board of FMC-AG & Co. KGaA. The term "North America Segment" refers to the North America operating segment, the term "EMEA Segment" refers to the Europe, Middle East and Africa operating segment, the term "Asia-Pacific Segment" refers to the Asia-Pacific operating segment, and the term "Latin America Segment" refers to the Latin America operating segment. For further discussion of the Company's operating segments, see note 13.

Basis of presentation

The Company, as a stock exchange listed company in a member state of the European Union ("EU"), fulfills its obligation to prepare and publish the consolidated financial

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

statements in accordance with the International Financial Reporting Standards ("IFRS"), as adopted in the EU, applying section 315e of the German Commercial Code ("HGB").

The accompanying condensed Interim Financial Statements comply with the International Accounting Standard IAS 34, Interim Financial Reporting. They have been prepared in accordance with the IFRS in force on the reporting date and adopted by the EU.

Furthermore, the Company prepares consolidated financial statements in accordance with IFRS as issued by the International Accounting Standards Board ("IASB") which is filed on Form 6-K with the Securities and Exchange Commission ("SEC"). At March 31, 2018, there were no IFRS or International Financial Reporting Interpretations Committee ("IFRIC") interpretations as endorsed by the EU relevant for interim reporting that differed from IFRS as issued by the IASB.

The consolidated financial statements at March 31, 2018 and for the three months ended March 31, 2018 and 2017 contained in this report are unaudited and should be read in conjunction with the consolidated financial statements as of December 31, 2017 in accordance with IFRS, applying Section 315e HGB, contained in the Company's Annual Report 2017. The preparation of consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates. Such financial statements reflect all adjustments that, in the opinion of management, are necessary for a fair presentation of the results of the periods presented. All such adjustments are of a normal recurring nature.

As a result of the implementation of IFRS 15 - Revenue from Contracts with Customers and IFRS 9 – Financial Instruments, the Company has updated its accounting policies accordingly. Please refer to "Recently implemented accounting pronouncements" below for further details on the updated policies. Excluding the policy updates for IFRS 15 and IFRS 9, the accounting policies applied in the accompanying consolidated financial statements are the same as those applied in the consolidated financial statements as of December 31, 2017.

Finance lease receivables in the amount of €58,336 in the prior years' comparative consolidated financial statements have been reclassified from other current assets to trade accounts and other receivables to conform to the current year's presentation.

The results of operations for the three months ended March 31, 2018 are not necessarily indicative of the results of operations for the year ending December 31, 2018.

Recently implemented accounting pronouncements

The Company has prepared its consolidated financial statements at March 31, 2018 in conformity with IFRS in force for the interim periods on January 1, 2018. In the first quarter of 2018, the Company applied the following new standards relevant for its business for the first time:

- IFRS 15, Revenue from Contracts with Customers
- IFRS 9, Financial Instruments

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

IFRS 15

The Company adopted IFRS 15, Revenue from Contracts with Customers, as issued in May 2014, with the effective date of January 1, 2018. While this standard applies to nearly all contracts with customers, the main exceptions are leases, financial instruments and insurance contracts. In accordance with the transition provisions in IFRS 15 the new rules were only adopted for those contracts that are not completed contracts as of January 1, 2018 following the cumulative effect method with no restatement of the comparative periods presented.

The major changes in the Company's accounting policies resulting from the implementation of IFRS 15 are summarized below:

Health care services

For services performed for patients where the collection of the billed amount or a portion of the billed amount cannot be determined at the time services are performed, the Company concludes that the consideration is variable ("implicit price concession") and records the difference between the billed amount and the amount estimated to be collectible as a reduction to health care services revenue, whereas prior to the adoption of IFRS 15 it was recorded as an allowance for doubtful accounts. Implicit price concessions include such items as amounts due from patients without adequate insurance coverage and patient co-payment and deductible amounts due from patients with health care coverage. The Company determines implicit price concessions primarily upon past collection history.

IFRS 15 requires the consideration of implicit price concessions when determining the transaction price which, through adoption, resulted in the implicit price concessions directly reducing revenue in the amount of €156,592 for the three months ended March 31, 2018. Prior to the adoption of IFRS 15, implicit price concessions were included as part of selling, general and administrative expenses as an allowance for doubtful accounts in the amount of €138,952 for the three months ended March 31, 2017. There is no effect on net income as the implicit price concessions are merely presented in different lines within the consolidated statements of income.

Revenue from insurance contracts will be disclosed as part of "Other revenue" separately from IFRS 15 revenue in the notes to the consolidated financial statements.

Health care products

In the health care product business, major revenues are generated from the sale of dialysis machines and water treatment systems, disposable products and maintenance agreements for the Company's health care products. Prior to the adoption of IFRS 15 revenues were recorded upon transfer of title to the customer, either at the time of shipment, upon receipt or upon any other terms that clearly define passage of title. With the adoption of IFRS 15, revenues from the sale of dialysis machines and water treatment systems are typically recognized upon installation and provision of the necessary technical instructions as only thereafter does the customer obtain control of the medical device.

A portion of dialysis product revenues is generated from arrangements which give the customer, typically a health care provider, the right to use dialysis machines. IFRS 15 specifically excludes leases from the scope of the revenue standard. As a result, the transaction price is allocated in accordance with IFRS 15, and revenue is recognized

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

separately for the lease and the non-lease components of the contract in accordance with IAS 17.

Revenue from lease contracts will be disclosed as part of "Other revenue" separately from IFRS 15 revenue in the notes to the consolidated financial statements.

As of March 31, 2018 there are no contract assets and an immaterial amount of contract liabilities resulting from the implementation of IFRS 15. Contract assets would be shown in the consolidated balance sheet in line item "Trade accounts and other receivables" and contract liabilities are shown in line item "Current provisions and other current liabilities".

IFRS 9

The Company has adopted IFRS 9 Financial instruments with the effective date of January 1, 2018. IFRS 9 was issued in July 2014 and mainly replaced IAS 39 Financial instruments: recognition and measurement. Additionally, the Company has adopted the related amendments to IFRS 7 Financial instruments: disclosures.

The major changes in the Company's accounting policies resulting from the implementation of IFRS 9 are summarised below:

Classification and measurement of financial assets and financial liabilities

IFRS 9 defined the following three categories for financial assets: measured at amortized cost, measured at fair value through other comprehensive income ("FVOCI") and measured at fair value through profit or loss ("FVPL"). The classification depends on the business model that the financial assets are managed in and the contractual terms of the cash flows of the financial assets. IFRS 9 eliminated the following categories that were applicable for the Company under IAS 39: loans and receivables and available for sale financial assets.

The requirements for the classification and measurement of financial liabilities have not changed significantly. Consequently, the implementation of IFRS 9 does not have a material impact on the Company's accounting policies for financial liabilities.

Impairment of financial assets

IFRS 9 replaces the incurred loss model under IAS 39 with an expected credit loss approach. Under the new approach, the Company is only allowed to recognize an impairment loss if a loss event occurred. This means that generally all impacted financial assets will carry a loss allowance based on their expected credit losses. Expected credit losses are a probability-weighted estimate of credit losses over the contractual life of the financial assets. This model comprises a three stage approach. Upon recognition, the Company shall recognize losses that are expected within the next 12 months. If credit risk deteriorates significantly, from that time, impairment losses shall amount to lifetime expected losses. When assessing for significant increases in credit risk, the Company shall compare the risk of a default occurring on the financial instrument at the reporting date with the risk of a default occurring on the financial instrument at the date of initial recognition. The Company should consider reasonable and supportable information including historic loss rates, present developments such as liquidity issues and information about future economic conditions, to ensure foreseeable changes in the customer-specific or macroeconomic environment are considered.

In case of objective evidence of impairment there is an assignment to stage 3. The assignment of a financial asset to stage 3 should rely on qualitative knowledge on the

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

customers' unfavorable financial position (for example bankruptcy, lawsuits with private or public payers), or quantitative criteria, based on an individual maturity analysis. When a counterpart defaults, all financial assets against this counterpart are considered impaired. The definition of default is mainly based on payment practices specific to individual regions and businesses.

The Company recognizes a loss allowance for expected credit losses on financial assets measured at amortized cost, contract assets and lease receivables as well as in investments in debt securities measured at fair value through other comprehensive income. The financial assets mainly comprise trade accounts receivables and cash and cash equivalents. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective instrument. Financial assets whose expected credit loss is not assessed individually are grouped on the basis of geographical regions and the impairment is generally assessed on the basis of macroeconomic indicators such as credit default swaps.

For trade accounts receivable, the Company uses the simplified method which requires recognizing lifetime expected credit losses. Expected credit losses on cash and cash equivalents are measured according to the general method which is based on 12-month expected credit losses. Due to the short maturity term of the financial instruments this corresponds with the lifetime expected loss.

Based on the external credit ratings of the counterparties the Company considers that its cash and cash equivalents have a low credit risk.

Hedge accounting

The Company implemented the IFRS 9 hedge accounting model. The new model allows for improved alignment of hedge accounting with risk management strategies and objectives. The Company applies cash flow hedge accounting mainly for the purpose of hedging forecasted transactions relating to inventory purchases and sales. To hedge the resulting foreign currency exposure, the Company generally enters into foreign exchange forward contracts. With the application of IFRS 9, only the effective fair value changes of the spot component of these contracts will be designated as hedging instrument and accounted for in other comprehensive income (loss) ("OCI"). Forward points are recognized and accumulated in a separate component within OCI. Under IAS 39, the fair value changes of both the spot and forward component were designated as hedging instrument, and recognized in accumulated OCI ("AOCI"). Under IAS 39 accumulated amounts related to cash flow hedges were reclassified to profit or loss in the same period as the hedged forecasted transaction affected profit or loss. Under IFRS 9, accumulated amounts in OCI for cash flow hedges of foreign exchange risk in relation to hedged forecasted product purchases from third party are directly included in the initial cost of the asset when it is recognized.

Recent accounting pronouncements not yet adopted

- IFRS 16, Leases
- IFRS 17, Insurance Contracts

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

IFRS 16

In January 2016, the IASB issued IFRS 16, Leases, which supersedes the current standard on lease-accounting, IAS 17, as well as the interpretations IFRIC 4, SIC-15 and SIC-27. IFRS 16 significantly changes lessee accounting. For all leases, a lessee is required to recognize a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. Depreciation of the right-of-use asset and interest on the lease liability must be recognized in the income statement for every lease contract. Therefore, straight-line rental expenses will no longer be shown. The lessor accounting requirements in IAS 17 are substantially carried forward. The standard is effective for fiscal years beginning on or after January 1, 2019. Earlier application is permitted for entities that have also adopted IFRS 15 Revenue from Contracts with Customers. The Company decided that IFRS 16 will not be adopted early. The Company expects a balance sheet extension due to the on balance sheet recognition of right of use assets and liabilities for agreed lease payment obligations, currently classified as operating leases, resulting in particular from leased clinics and buildings. Based on a first impact analysis as of December 31, 2015 using certain assumptions and simplifications, the Company expects a financial debt increase of approximately €4,000,000. Referring to the consolidated statement of income, the Company expects an operating income improvement due to the split of rent expenses in depreciation and interest expenses, by having unchanged cash outflows. The Company also expects that its net leverage ratio (net debt as compared to Earnings before Interest, Taxes, Depreciation and Amortization, "EBITDA"), adjusted for acquisitions and divestitures made during the last twelve months with a purchase price above a €50,000 threshold as defined in the Amended 2012 Credit Agreement and non-cash charges) will increase by about 0.5. The impact on the Company will depend on the contract portfolio at the effective date, as well as the transition method. Based on a first impact analysis, the Company will apply the modified retrospective method. Except for the transition method, the Company is currently evaluating the accounting policy options of IFRS 16.

IFRS 17

In May 2017, the IASB issued IFRS 17, Insurance Contracts. IFRS 17 establishes principles for the recognition, measurement, presentation and disclosure related to the issuance of insurance contracts. IFRS 17 replaces IFRS 4, Insurance Contracts, which was brought in as an interim standard in 2004. IFRS 4 permitted the use of national accounting standards for the accounting of insurance contracts under IFRS. As a result of the varied application for insurance contracts there was a lack of comparability among peer groups. IFRS 17 eliminates this diversity in practice by requiring all insurance contracts to be accounted for using current values. The frequent updates to the insurance values are expected to provide more useful information to users of financial statements. IFRS 17 is effective for fiscal years beginning on or after January 1, 2021. Earlier adoption is permitted for entities that have also adopted IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers. The Company is evaluating the impact of IFRS 17 on the consolidated financial statements.

The EU Commission's endorsements of IFRS 17 is still outstanding.

In the Company's view, all other pronouncements issued by the IASB do not have a material impact on the consolidated financial statements.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

2. Notes to the consolidated statements of income

a) Revenue

The Company has recognized the following revenue in the consolidated statement of income for the three months ended March 31, 2018:

Revenue

in € THOUS

	For the three months ended March 31, 2018		
	Revenue from contracts with customers (IFRS 15)	Other revenue	Total
Health care services	3,155,537	53,258	3,208,795
Dialysis services	2,648,293	-	2,648,293
Care Coordination	507,244	53,258	560,502
Health care products	749,098	17,736	766,834
Dialysis products	729,956	17,736	747,692
Non-dialysis products	19,142	-	19,142
Total	3,904,635	70,994	3,975,629

b) Research and development expenses

Research and development expenses of €31,897 for the three months ended March 31, 2018 (for the three months ended March 31, 2017: €32,136) include expenditure for research and non-capitalizable development costs as well as depreciation and amortization expenses related to capitalized development costs of €80 (for the three months ended March 31, 2017: €104).

c) Earnings per share

The following table contains reconciliations of the numerators and denominators of the basic and fully diluted earnings per share computations for 2018 and 2017:

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

Reconciliation of basic and diluted earnings per share

in € THOUS, except share and per share data

	For the three months ended March 31,	
	2018	2017
<i>Numerator:</i>		
Net income attributable to shareholders of FMC-AG & Co. KGaA	278,555	308,175
<i>Denominators:</i>		
Weighted average number of shares outstanding	306,453,070	306,241,321
Potentially dilutive shares	986,454	519,712
Basic earnings per share	0.91	1.01
Fully diluted earnings per share	0.91	1.00

3. Related party transactions

Fresenius SE is the Company's largest shareholder and owns 30.8% of the Company's outstanding shares, excluding treasury shares held by the Company, at March 31, 2018. The Company has entered into certain arrangements for services, leases and products with Fresenius SE or its subsidiaries and with certain of the Company's equity method investees as described in item a) below. The Company's terms related to the receivables or payables for these services, leases and products are generally consistent with the normal terms of the Company's ordinary course of business transactions with unrelated parties. Financing arrangements as described in item b) below have agreed upon terms which are determined at the time such financing transactions occur and reflect market rates at the time of the transaction. The relationship between the Company and its key management personnel who are considered to be related parties is described in item c) below. Our related party transactions are settled through Fresenius SE's cash management system where appropriate.

a) Service agreements, lease agreements and products

The Company is party to service agreements with Fresenius SE and certain of its affiliates (collectively the "Fresenius SE Companies") to receive services, including, but not limited to: administrative services, management information services, employee benefit administration, insurance, information technology services, tax services and treasury management services. The Company also provides central purchasing services to the Fresenius SE Companies. These related party agreements generally have a duration of 1 to 5 years and are renegotiated on an as needed basis when the agreement comes due. The Company provides administrative services to one of its equity method investees.

The Company is a party to real estate operating lease agreements with the Fresenius SE Companies, which mainly include leases for the Company's corporate headquarters in Bad Homburg, Germany and production sites in Schweinfurt and St. Wendel, Germany. The majority of the leases expire at the end of 2026.

In addition to the above mentioned service and lease agreements, the Company sold products to the Fresenius SE Companies and made purchases from the Fresenius SE Companies and equity method investees. In addition, Fresenius Medical Care Holdings, Inc. ("FMCH") purchases heparin supplied by Fresenius Kabi USA, Inc. ("Kabi USA"),

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

through an independent group purchasing organization ("GPO"). Kabi USA is an indirect, wholly-owned subsidiary of Fresenius SE. The Company has no direct supply agreement with Kabi USA and does not submit purchase orders directly to Kabi USA. FMCH acquires heparin from Kabi USA, through the GPO contract, which was negotiated by the GPO at arm's length on behalf of all members of the GPO.

In December 2010, the Company and Galenica Ltd. (now known as Vifor Pharma Ltd.) formed the renal pharmaceutical company Vifor Fresenius Medical Care Renal Pharma Ltd., ("VFMCRP"), an equity method investee of which the Company owns 45%. The Company has entered into exclusive supply agreements to purchase certain pharmaceuticals from VFMCRP.

Below is a summary, including the Company's receivables from and payables to the indicated parties resulting from the above described transactions with related parties.

Service agreements, lease agreements and products

in € THOUS

	For the three months ended March 31, 2018		For the three months ended March 31, 2017		March 31, 2018		December 31, 2017	
	Sales of goods and services	Purchases of goods and services	Sales of goods and services	Purchases of goods and services	Accounts receivables	Accounts payables	Accounts receivables	Accounts payables
Service agreements⁽¹⁾								
Fresenius SE	70	5,724	54	5,454	124	2,890	40	2,948
Fresenius SE affiliates	876	24,455	840	18,370	513	3,444	9,445	4,696
Equity method investees	5,060	-	4,236	-	845	-	1,738	-
Total	6,006	30,179	5,130	23,824	1,482	6,334	11,223	7,644
Lease agreements								
Fresenius SE	-	2,069	-	2,211	-	-	-	-
Fresenius SE affiliates	-	2,532	-	3,153	-	-	-	-
Total	-	4,601	-	5,364	-	-	-	-
Products								
Fresenius SE affiliates	7,907	9,075	7,794	10,221	11,185	4,164	9,148	3,976
Equity method investees	-	121,021	-	98,363	-	116,626	-	36,550
Total	7,907	130,096	7,794	108,584	11,185	120,790	9,148	40,526

(1) In addition to the above shown accounts payable, accrued expenses for service agreements with related parties amounted to €6,055 and €6,397 at March 31, 2018 and December 31, 2017, respectively.

b) Financing

The Company receives short-term financing from and provides short-term financing to Fresenius SE. The Company also utilizes Fresenius SE's cash management system for the settlement of certain intercompany receivables and payables with its subsidiaries and other related parties. As of March 31, 2018 and December 31, 2017, the Company had accounts receivable from Fresenius SE related to short-term financing in the amount of €108,764 and €91,026, respectively. As of March 31, 2018 and December 31, 2017, the Company had accounts payable to Fresenius SE related to short-term financing in the amount of €84,172 and €76,159, respectively. The interest rates for these cash management arrangements are set on a daily basis and are based on the then-prevailing overnight reference rate, with a floor of zero, for the respective currencies.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

On August 19, 2009, the Company borrowed €1,500 from the General Partner on an unsecured basis at 1.335%. The loan repayment has been extended periodically and is currently due August 22, 2018 with an interest rate of 1.100%. On November 28, 2013, the Company borrowed an additional €1,500 with an interest rate of 1.875% from the General Partner. The loan repayment has been extended periodically and is currently due on November 23, 2018 with an interest rate of 1.100%.

At March 31, 2018 and December 31, 2017, a subsidiary of Fresenius SE held unsecured bonds issued by the Company in the amount of €6,000 and €6,000, respectively. The bonds were issued in 2011 and 2012, mature in 2021 and 2019, respectively, and each has a coupon rate of 5.25% with interest payable semiannually.

At March 31, 2018 and December 31, 2017, the Company borrowed from Fresenius SE in the amount of €37,800 on an unsecured basis at an interest rate of 0.825% and €6,000 on an unsecured basis at an interest rate of 0.825%, respectively. For further information on this loan agreement, see note 7.

c) Key management personnel

Due to the Company's legal form of a German partnership limited by shares, the General Partner holds a key management position within the Company. In addition, as key management personnel, members of the Management Board and the Supervisory Board, as well as their close relatives, are considered related parties.

The Company's Articles of Association provide that the General Partner shall be reimbursed for any and all expenses in connection with management of the Company's business, including remuneration of the members of the General Partner's supervisory board and the members of the Management Board. The aggregate amount reimbursed to the General Partner was €4,016 and €5,383, respectively, for its management services during the three months ended March 31, 2018 and 2017. As of March 31, 2018 and December 31, 2017, the Company had accounts receivable from the General Partner in the amount of €181 and €246, respectively. As of March 31, 2018 and December 31, 2017, the Company had accounts payable to the General Partner in the amount of €24,941 and €23,020, respectively.

4. Cash and cash equivalents

As of March 31, 2018 and December 31, 2017, cash and cash equivalents are as follows:

Cash and cash equivalents

in € THOUS

	March 31, 2018	Dec 31, 2017
Cash	613,132	620,145
Securities and time deposits	233,246	357,964
Cash and cash equivalents	846,378	978,109

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

The cash and cash equivalents disclosed in the table above, and respectively in the consolidated statements of cash flows, include at March 31, 2018 an amount of €442 (December 31, 2017: €53,694) from collateral requirements towards an insurance company in North America that are not available for use.

5. Trade accounts and other receivables

As of March 31, 2018, the trade accounts and other receivables, including the corresponding allowance, contain an impact from the implementation of IFRS 9. This results in an increase in the allowance which amounts to €4,924.

The implementation of IFRS 15 also had an impact on trade accounts receivable and, correspondingly, on the allowance in North America. This isolated impact of €351,643 was recorded against trade accounts receivable and the allowance.

As of March 31, 2018 and December 31, 2017, trade accounts and other receivables are as follows:

Trade accounts and other receivables

in € THOUS

	<u>March 31,</u> <u>2018</u>	<u>Dec 31,</u> <u>2017</u>	
		thereof credit- impaired	
Trade accounts and other receivables, gross	3,892,362	325,130	3,864,217
<i>thereof finance lease receivables</i>	56,857		58,336
less allowances	<u>(115,796)</u>	<u>(86,677)</u>	<u>(474,891)</u>
Trade accounts and other receivables	<u>3,776,566</u>	<u>238,453</u>	<u>3,389,326</u>

The other receivables include finance lease receivables.

All trade accounts and other receivables are due within one year. A small portion of the trade account receivables are subject to factoring agreements.

Trade accounts receivables and finance lease receivables with a term of more than one year in the amount of €85,725 (December 31, 2017: €90,344) are included in the balance sheet item "Other non-current assets". For these trade accounts receivables and finance leases the implementation of IFRS 9 results in an increase of the allowance, which amounts to €235.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements
(unaudited)
(in THOUS, except share and per share data)

6. Inventories

At March 31, 2018 and December 31, 2017, inventories consisted of the following:

Inventories		
in € THOUS		
	March 31, 2018	December 31, 2017
Finished goods	727,553	672,851
Health care supplies	350,652	343,351
Raw materials and purchased components	195,887	193,295
Work in process	80,411	81,282
Inventories	1,354,503	1,290,779

7. Short-term debt and short-term debt from related parties

At March 31, 2018 and December 31, 2017, short-term debt and short-term debt from related parties consisted of the following:

Short-term debt and short-term debt from related parties		
in € THOUS		
	March 31, 2018	December 31, 2017
Commercial paper program	944,814	679,886
Borrowings under lines of credit	64,634	79,313
Other	1,088	1,080
Short-term debt	1,010,536	760,279
Short-term debt from related parties (see note 3 b)	40,800	9,000
Short-term debt and short-term debt from related parties	1,051,336	769,279

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

The Company and certain consolidated entities operate a multi-currency notional pooling cash management system. The Company met the conditions to offset balances within this cash pool for reporting purposes. At March 31, 2018 and December 31, 2017, cash and borrowings under lines of credit in the amount of €109,152 and €318,654 were offset under this cash management system.

Commercial paper program

The Company maintains a commercial paper program under which short-term notes of up to €1,000,000 can be issued. At March 31, 2018 and December 31, 2017, the outstanding commercial paper amounted to €945,000 and €680,000, respectively.

Other

At March 31, 2018 and December 31, 2017, the Company had €1,088 and €1,080 of other debt outstanding related to fixed payments outstanding for acquisitions.

Short-term debt from related parties

The Company is party to an unsecured loan agreement with Fresenius SE under which the Company or FMCH may request and receive one or more short-term advances up to an aggregate amount of \$400,000 until maturity on July 31, 2022. For further information on short-term debt from related parties, see note 3 b).

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

8. Long-term debt and capital lease obligations

As of March 31, 2018 and December 31, 2017, long-term debt and capital lease obligations consisted of the following:

Long-term debt and capital lease obligations

in € THOUS

	March 31, 2018	December 31, 2017
Amended 2012 Credit Agreement	2,079,048	2,017,952
Bonds	3,736,039	3,810,483
Convertible Bonds	388,546	386,984
Accounts Receivable Facility	295,273	293,673
Capital lease obligations	36,277	37,704
Other	134,350	131,611
Long-term debt and capital lease obligations	6,669,533	6,678,407
Less current portion	(872,508)	(883,535)
Long-term debt and capital lease obligations, less current portion	5,797,025	5,794,872

Amended 2012 Credit Agreement

The following table shows the available and outstanding amounts under the Amended 2012 Credit Agreement at March 31, 2018 and December 31, 2017:

Amended 2012 Credit Agreement - maximum amount available and balance outstanding

in THOUS

	Maximum amount available		Balance outstanding	
	March 31, 2018		March 31, 2018 ⁽¹⁾	
Revolving credit USD	\$ 900,000	€ 730,460	\$ 225,000	€ 182,615
Revolving credit EUR	€ 600,000	€ 600,000	€ -	€ -
USD term loan 5-year	\$ 1,440,000	€ 1,168,736	\$ 1,440,000	€ 1,168,736
EUR term loan 5-year	€ 336,000	€ 336,000	€ 336,000	€ 336,000
EUR term loan 3-year	€ 400,000	€ 400,000	€ 400,000	€ 400,000
		€ 3,235,196		€ 2,087,351

	Maximum amount available		Balance outstanding	
	December 31, 2017		December 31, 2017 ⁽¹⁾	
Revolving credit USD	\$ 900,000	€ 750,438	\$ 70,000	€ 58,367
Revolving credit EUR	€ 600,000	€ 600,000	€ -	€ -
USD term loan 5-year	\$ 1,470,000	€ 1,225,715	\$ 1,470,000	€ 1,225,715
EUR term loan 5-year	€ 343,000	€ 343,000	€ 343,000	€ 343,000
EUR term loan 3-year	€ 400,000	€ 400,000	€ 400,000	€ 400,000
		€ 3,319,153		€ 2,027,082

(1) Amounts shown are excluding debt issuance costs.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

At March 31, 2018 and December 31, 2017, the Company had letters of credit outstanding in the amount of \$1,690 and \$1,690 (€1,372 and €1,409), respectively, under the USD revolving credit facility, which are not included above as part of the balance outstanding at those dates, but which reduce available borrowings under the applicable revolving credit facility.

Accounts Receivable Facility

The following table shows the available and outstanding amounts under the Accounts Receivable Facility at March 31, 2018 and at December 31, 2017:

Accounts Receivable Facility - maximum amount available and balance outstanding

in THOUS

	<u>Maximum amount available</u> <u>March 31, 2018⁽¹⁾</u>		<u>Balance outstanding</u> <u>March 31, 2018⁽²⁾</u>	
Accounts Receivable Facility	\$ 800,000	€ 649,298	\$ 364,500	€ 295,836

	<u>Maximum amount available</u> <u>December 31, 2017⁽¹⁾</u>		<u>Balance outstanding</u> <u>December 31, 2017⁽²⁾</u>	
Accounts Receivable Facility	\$ 800,000	€ 667,056	\$ 353,000	€ 294,338

(1) Subject to availability of sufficient accounts receivable meeting funding criteria.

(2) Amounts shown are excluding debt issuance costs.

The Company also had letters of credit outstanding under the Accounts Receivable Facility in the amount of \$71,244 and \$71,244 (€57,823 and €59,404) at March 31, 2018 and December 31, 2017, respectively. These letters of credit are not included above as part of the balance outstanding at March 31, 2018 and December 31, 2017; however, they reduce available borrowings under the Accounts Receivable Facility.

9. Supplementary information on capital management

As of March 31, 2018 and December 31, 2017 the total equity in percent of total assets was 45.2% and 45.1%, respectively, and the debt in percent of total assets was 32.0% and 31.0%, respectively.

The net leverage ratio, defined as the ratio of net debt/EBITDA, is a key performance indicator used for internal management at Group level. To determine the net leverage ratio, debt less cash and cash equivalents (net debt) is compared to EBITDA (adjusted for acquisitions and divestitures made during the last twelve months with a purchase price above a €50,000 threshold as defined in the Amended 2012 Credit Agreement, and non-cash charges). At March 31, 2018 and December 31, 2017, the net debt/EBITDA ratio, was 2.3 and 2.1, respectively. Further information on the Company's capital management is available in the consolidated financial statements as of December 31, 2017 in accordance with IFRS, applying section 315e HGB.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

The Company's financing structure and business model are reflected in the investment grade ratings. The Company is covered by the three leading rating agencies, Moody's, Standard & Poor's and Fitch:

Rating ⁽¹⁾

	<u>Standard & Poor's</u>	<u>Moody's</u>	<u>Fitch</u>
Corporate Credit Rating	BBB-	Baa3	BBB-
Outlook	positive	stable	stable

(1) A rating is not a recommendation to buy, sell or hold securities of the Company, and may be subject to suspension, change or withdrawal at any time by the assigning rating agency.

10. Employee benefit plans

The Company currently has five principal pension plans, one for German employees, three for French employees and the other covering employees in the United States, the last of which was curtailed in 2002. Plan benefits are generally based on years of service and final salary. As there is no legal requirement in Germany to fund defined benefit plans, the Company's pension obligations in Germany are unfunded. Each year FMCH contributes to the plan covering United States employees at least the minimum required by the Employee Retirement Income Security Act of 1974, as amended. In 2018, FMCH did not have a minimum funding requirement. For the first three months of 2018, the Company voluntarily provided €247 to the defined benefit plan. For the remaining period of 2018, the Company expects further voluntarily contributions of €746.

The following table provides the calculations of net periodic benefit cost for the three months ended March 31, 2018 and 2017, respectively.

Net periodic benefit cost

in € THOUS

	For the three months ended March 31,	
	<u>2018</u>	<u>2017</u>
Service cost	6,794	7,107
Net interest cost	<u>3,208</u>	<u>2,785</u>
Net periodic benefit costs	<u>10,002</u>	<u>9,892</u>

11. Commitments and contingencies

Legal and regulatory matters

The Company is routinely involved in claims, lawsuits, regulatory and tax audits, investigations and other legal matters arising, for the most part, in the ordinary course of its business of providing health care services and products. Legal matters that the Company currently deems to be material or noteworthy are described below. For the matters described below in which the Company believes a loss is both reasonably possible and estimable, an estimate of the loss or range of loss exposure is provided. For the other matters described below, the Company believes that the loss probability is remote and/or the loss or range of possible losses cannot be reasonably estimated at this time. The outcome of litigation and other legal matters is always difficult to predict

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

accurately and outcomes that are not consistent with the Company's view of the merits can occur. The Company believes that it has valid defenses to the legal matters pending against it and is defending itself vigorously. Nevertheless, it is possible that the resolution of one or more of the legal matters currently pending or threatened could have a material adverse effect on its business, results of operations and financial condition.

On February 15, 2011, a whistleblower (relator) action under the False Claims Act against FMCH was unsealed by order of the United States District Court for the District of Massachusetts and served by the relator. *United States ex rel. Chris Drennen v. Fresenius Medical Care Holdings, Inc.*, 2009 Civ. 10179 (D. Mass.). The relator's complaint, which was first filed under seal in February 2009, alleged that the Company sought and received reimbursement from government payors for serum ferritin and multiple forms of hepatitis B laboratory tests that were medically unnecessary or not properly ordered by a physician. Discovery on the relator's complaint closed in May 2015. Although the United States initially declined to intervene in the case, the government subsequently changed position. On April 3, 2017, the court allowed the government to intervene with respect only to certain hepatitis B surface antigen tests performed prior to 2011, when Medicare reimbursement rules for such tests changed. The court has subsequently rejected government requests to conduct new discovery and to add counts to its complaint-in-intervention that would expand upon the relator's complaint, but has allowed FMCH to take discovery against the government as if the government had intervened at the outset.

Beginning in 2012, the Company received certain communications alleging conduct in countries outside the U.S. that might violate the FCPA or other anti-bribery laws. Since that time, the Company's Supervisory Board, through its Audit and Corporate Governance Committee, has conducted investigations with the assistance of independent counsel. In a continuing dialogue, the Company voluntarily advised the SEC and the DOJ about these investigations, while the SEC and DOJ (collectively the "government" or "government agencies") have conducted their own investigations, in which the Company has cooperated.

In the course of this dialogue, the Company identified and reported to the government, and has taken remedial actions including employee disciplinary actions with respect to, conduct that has resulted in the government agencies' seeking monetary penalties or other sanctions against the Company under the FCPA or other anti-bribery laws. Such conduct or its remediation may impact adversely the Company's ability to conduct business in certain jurisdictions.

The Company has substantially concluded its investigations and undertaken discussions toward a possible settlement with the government agencies that would avoid litigation over government demands related to certain identified conduct. These discussions are continuing and have not yet achieved an agreement-in-principle; failure to reach agreement and consequent litigation with either or both government agencies remains possible. The discussions have revolved around possible bribery and corruption questions principally related to certain conduct in the Company's products business in a number of countries.

The Company recorded a charge of €200,000 in the fourth quarter of 2017. The charge is based on ongoing settlement negotiations that would avoid litigation between the Company and the government agencies and represents an estimate from a range of potential outcomes estimated from current discussions. The charge encompasses government agencies claims for profit disgorgement, as well as accruals for fines or penalties, certain legal expenses and other related costs or asset impairments.

The Company continues to implement enhancements to its anti-corruption compliance program, including internal controls related to compliance with international anti-bribery

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

laws. The Company continues to be fully committed to FCPA and other anti-bribery law compliance.

On April 5, 2013, the U.S. Judicial Panel on Multidistrict Litigation ordered that the numerous lawsuits pending in various federal courts alleging wrongful death and personal injury claims against FMCH and certain of its affiliates relating to FMCH's acid concentrate products NaturaLyte[®] and GranuFlo[®] be transferred and consolidated for pretrial management purposes into a consolidated multidistrict litigation in the United States District Court for the District of Massachusetts. *In Re: Fresenius GranuFlo/NaturaLyte Dialysate Products Liability Litigation*, Case No. 2013-md-02428. The Massachusetts state courts and the St. Louis City (Missouri) court subsequently established similar consolidated litigation for their cases. *In Re: Consolidated Fresenius Cases*, Case No. MICV 2013-03400-O (Massachusetts Superior Court, Middlesex County). Similar cases were filed in other state courts. The lawsuits alleged generally that inadequate labeling and warnings for these products caused harm to patients. On February 17, 2016, the Company reached with a committee of plaintiffs' counsel and reported to the courts an agreement in principle for settlement of potentially all cases. The agreement in principle called for the Company to pay \$250,000 into a settlement fund in exchange for releases of substantially all the plaintiffs' claims, subject to the Company's right to void the settlement under certain conditions.

On or about November 28, 2017, after the plaintiff committee and the Company determined that the condition of settlement related to minimum participation had been satisfied, the Company and its insurers funded and consummated the settlement. Fewer than fifty (50) plaintiffs with cases pending in the U.S. District Court for Massachusetts (Boston); Los Angeles, California county court; Birmingham, Alabama county court; or Staten Island, New York county court declined to participate in the settlement and have expressed intent to continue litigation. These remaining cases represent less than 0.5% of the total cases filed. There are no trial dates set in the remaining cases and dispositive motions by the Company are either pending or will be pursued in all of them. The remaining personal injury and wrongful death cases, collectively or individual, are not significant to the Company's financial statements and reporting on them will be discontinued.

The Company's affected insurers funded \$220,000 of the settlement fund, with a reservation of rights regarding certain coverage issues between and among the Company and its insurers. The Company accrued a net expense of \$60,000 for consummation of the settlement, including legal fees and other anticipated costs.

Following entry of the agreement in principle, the Company's insurers in the AIG group and the Company each initiated litigation against the other relating to the AIG group's coverage obligations under applicable policies. In the coverage litigation, the AIG group seeks to be indemnified by the Company for a portion of its \$220,000 outlay; the Company seeks to confirm the AIG group's \$220,000 funding obligation, to recover defense costs already incurred by the Company, and to compel the AIG group to honor defense and indemnification obligations, if any, required for resolution of cases not participating in the settlement. As a result of decisions on issues of venue, the coverage litigation is proceeding in the New York state trial court for Manhattan. (*National Union Fire Insurance v. Fresenius Medical Care*, 2016 Index No. 653108 (Supreme Court of New York for New York County)).

Certain of the complaints in the GranuFlo[®]/NaturaLyte[®] litigation named combinations of FMC-AG & Co. KGaA, Management AG, Fresenius SE and Fresenius Management SE as defendants, in addition to FMCH and its domestic United States affiliates. Plaintiffs participating in the settlement dismissed and released their claims encompassing the European defendants.

FRESENIUS MEDICAL CARE AG & Co. KGaA

**Notes to consolidated financial statements
(unaudited)
(in THOUS, except share and per share data)**

Four institutional plaintiffs filed complaints against FMCH or its affiliates under state deceptive practices statutes resting on certain background allegations common to the GranuFlo®/NaturaLyte® personal injury litigation, but seeking as remedy the repayment of sums paid to FMCH attributable to the GranuFlo®/NaturaLyte® products. These cases implicate different legal standards, theories of liability and forms of potential recovery from those in the personal injury litigation and their claims were not extinguished by the personal injury litigation settlement described above. The four plaintiffs are the Attorneys General for the States of Kentucky, Louisiana and Mississippi and the commercial insurance company Blue Cross Blue Shield of Louisiana in its private capacity. *State of Mississippi ex rel. Hood, v. Fresenius Medical Care Holdings, Inc.*, No. 14-cv-152 (Chancery Court, DeSoto County); *State of Louisiana ex re. Caldwell and Louisiana Health Service & Indemnity Company v. Fresenius Medical Care Airline*, 2016 Civ. 11035 (U.S.D.C. D. Mass.); *Commonwealth of Kentucky ex rel. Beshear v. Fresenius Medical Care Holdings, Inc. et al.*, No. 16-CI-00946 (Circuit Court, Franklin County).

In August 2014, FMCH received a subpoena from the United States Attorney for the District of Maryland inquiring into FMCH's contractual arrangements with hospitals and physicians involving contracts relating to the management of in-patient acute dialysis services. FMCH is cooperating in the investigation.

In July 2015, the Attorney General for Hawaii issued a civil complaint under the Hawaii False Claims Act alleging a conspiracy pursuant to which certain Liberty Dialysis subsidiaries of FMCH overbilled Hawaii Medicaid for Liberty's Epogen® administrations to Hawaii Medicaid patients during the period from 2006 through 2010, prior to the time of FMCH's acquisition of Liberty. *Hawaii v. Liberty Dialysis – Hawaii, LLC et al.*, Case No. 15-1-1357-07 (Hawaii 1st Circuit). The State alleges that Liberty acted unlawfully by relying on incorrect and unauthorized billing guidance provided to Liberty by Xerox State Healthcare LLC, which acted as Hawaii's contracted administrator for its Medicaid program reimbursement operations during the relevant period. The amount of the overpayment claimed by the State is approximately \$8,000, but the State seeks civil remedies, interest, fines, and penalties against Liberty and FMCH under the Hawaii False Claims Act substantially in excess of the overpayment. After prevailing on motions by Xerox to preclude it from doing so, FMCH is pursuing third-party claims for contribution and indemnification against Xerox. The State's False Claims Act complaint was filed after Liberty initiated an administrative action challenging the State's recoupment of alleged overpayments from sums currently owed to Liberty. The civil litigation and administrative action are proceeding in parallel. Trial in the civil litigation is scheduled for April 2019.

On August 31 and November 25, 2015, respectively, FMCH received subpoenas under the False Claims Act from the United States Attorneys for the District of Colorado and the Eastern District of New York inquiring into FMCH's participation in and management of dialysis facility joint ventures in which physicians are partners. On March 20, 2017, FMCH received a subpoena in the Western District of Tennessee inquiring into certain of the operations of dialysis facility joint ventures with the University of Tennessee Medical Group, including joint ventures in which FMCH's interests were divested to Satellite Dialysis in connection with FMCH's acquisition of Liberty Dialysis in 2012. FMCH is cooperating in these investigations.

Beginning October 6, 2015, the United States Attorney for the Eastern District of New York and the Office of Inspector General of the United States Department of Health and Human Services ("OIG") have investigated, through subpoenas issued under the False Claims Act, utilization and invoicing by the Company's subsidiary Azura Vascular Care, for a period beginning after the Company's acquisition of American Access Care LLC in October 2011 ("AAC"). The Company is cooperating in the government's inquiry. Allegations against AAC arising in districts in Connecticut, Florida and Rhode Island relating to utilization and invoicing were settled in 2015.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

On June 30, 2016, FMCH received a subpoena from the United States Attorney for the Northern District of Texas (Dallas) seeking information under the False Claims Act about the use and management of pharmaceuticals including Velphoro® as well as FMCH's interactions with DaVita Healthcare Partners, Inc. The investigation encompasses DaVita, Amgen, Sanofi, and other pharmaceutical manufacturers and includes inquiries into whether certain compensation transfers between manufacturers and pharmacy vendors constituted unlawful kickbacks. The Company understands that this investigation is substantively independent of the \$63,700 settlement by Davita Rx announced on December 14, 2017 in the matter styled *United States ex rel. Gallian v. DaVita Rx*, 2016 Civ. 0943 (N.D. Tex.). FMCH is cooperating in the investigation.

On November 18, 2016, FMCH received a subpoena under the False Claims Act from the United States Attorney for the Eastern District of New York (Brooklyn) seeking documents and information relating to the operations of Shiel Medical Laboratory, Inc., which FMCH acquired in October 2013. In the course of cooperating in the investigation and preparing to respond to the subpoena, FMCH identified falsifications and misrepresentations in documents submitted by a Shiel salesperson that relate to the integrity of certain invoices submitted by Shiel for laboratory testing for patients in long term care facilities. On February 21, 2017, FMCH terminated the employee and notified the United States Attorney of the termination and its circumstances. The terminated employee's conduct is expected to result in demands for the Company to refund overpayments and to pay related penalties under applicable laws, but the monetary value of such payment demands cannot yet be reasonably estimated.

On December 12, 2017, the Company sold to Quest Diagnostics certain Shiel operations that are the subject of this Brooklyn subpoena, including the misconduct reported to the United States Attorney. Under the sale agreement, the Company retains responsibility for the Brooklyn investigation and its outcome. The Company continues to cooperate in the ongoing investigation.

On December 14, 2016, the Center for Medicare & Medicaid Services ("CMS"), which administers the federal Medicare program, published an Interim Final Rule ("IFR") titled "Medicare Program; Conditions for Coverage for End-Stage Renal Disease Facilities-Third Party Payment." The IFR would have amended the Conditions for Coverage for dialysis providers, like FMCH and would have effectively enabled insurers to reject premium payments made by or on behalf of patients who received grants for individual market coverage from the American Kidney Fund ("AKF" or "the Fund"). The IFR could thus have resulted in those patients losing individual insurance market coverage. The loss of coverage for these patients would have had a material and adverse impact on the operating results of FMCH.

On January 25, 2017, a federal district court in Texas responsible for litigation initiated by a patient advocacy group and dialysis providers including FMCH preliminarily enjoined CMS from implementing the IFR. *Dialysis Patient Citizens v. Burwell*, 2017 Civ. 0016 (E.D. Texas, Sherman Div.). The preliminary injunction was based on CMS' failure to follow appropriate notice-and-comment procedures in adopting the IFR. The injunction remains in place and the court retains jurisdiction over the dispute.

On June 22, 2017, CMS requested a stay of proceedings in the litigation pending further rulemaking concerning the IFR. CMS stated, in support of its request, that it expects to publish a Notice of Proposed Rulemaking in the Federal Register and otherwise pursue a notice-and-comment process. Plaintiffs in the litigation, including FMCH, consented to the stay, which was granted by the court on June 27, 2017.

On January 3, 2017, the Company received a subpoena from the United States Attorney for the District of Massachusetts under the False Claims Act inquiring into the Company's interactions and relationships with the AKF, including the Company's charitable

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

contributions to the Fund and the Fund's financial assistance to patients for insurance premiums. FMCH is cooperating in the investigation, which is part of a broader investigation into charitable contributions in the medical industry. The Company believes that the investigation revolves around conduct alleged to be unlawful in *United Healthcare v. American Renal Associates*, 2018 Civ. 10622 (D. Mass.), but believes that such unlawful conduct was not undertaken by the Company.

In early May 2017, the United States Attorney for the Middle District of Tennessee (Nashville) issued identical subpoenas to FMCH and two subsidiaries under the False Claims Act concerning the Company's retail pharmaceutical business. The investigation is exploring allegations related to improper inducements to dialysis patients to fill oral prescriptions through FMCH's pharmacy service, improper billing for returned pharmacy products and other allegations similar to those underlying the \$63,700 settlement by DaVita Rx in Texas announced on December 14, 2017. *United States ex rel. Gallian*, 2016 Civ. 0943 (N.D. Tex.). FMCH is cooperating in the investigation.

The Company received a subpoena dated December 11, 2017 from the United States Attorney for the Eastern District of California (Sacramento) requesting information under the False Claims Act concerning Spectra Laboratories, the Company's affiliate engaged in laboratory testing for dialysis patients. The inquiry relates to allegations that certain services or materials provided by Spectra to its outpatient dialysis facility customers constitute unlawful kickbacks. The Company understands that the allegations originate with an industry competitor and is cooperating in the investigation.

From time to time, the Company is a party to or may be threatened with other litigation or arbitration, claims or assessments arising in the ordinary course of its business. Management regularly analyzes current information including, as applicable, the Company's defenses and insurance coverage and, as necessary, provides accruals for probable liabilities for the eventual disposition of these matters.

The Company, like other healthcare providers, insurance plans and suppliers, conducts its operations under intense government regulation and scrutiny. It must comply with regulations which relate to or govern the safety and efficacy of medical products and supplies, the marketing and distribution of such products, the operation of manufacturing facilities, laboratories, dialysis clinics and other health care facilities, and environmental and occupational health and safety. With respect to its development, manufacture, marketing and distribution of medical products, if such compliance is not maintained, the Company could be subject to significant adverse regulatory actions by the U.S. Food and Drug Administration ("FDA") and comparable regulatory authorities outside the U.S. These regulatory actions could include warning letters or other enforcement notices from the FDA, and/or comparable foreign regulatory authority which may require the Company to expend significant time and resources in order to implement appropriate corrective actions. If the Company does not address matters raised in warning letters or other enforcement notices to the satisfaction of the FDA and/or comparable regulatory authorities outside the U.S., these regulatory authorities could take additional actions, including product recalls, injunctions against the distribution of products or operation of manufacturing plants, civil penalties, seizures of the Company's products and/or criminal prosecution. FMCH is currently engaged in remediation efforts with respect to one pending FDA warning letter. The Company must also comply with the laws of the United States, including the federal Anti-Kickback Statute, the federal False Claims Act, the federal Stark Law, the federal Civil Monetary Penalties Law and the federal Foreign Corrupt Practices Act as well as other federal and state fraud and abuse laws. Applicable laws or regulations may be amended, or enforcement agencies or courts may make interpretations that differ from the Company's interpretations or the manner in which it conducts its business. Enforcement has become a high priority for the federal government and some states. In addition, the provisions of the False Claims Act

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

authorizing payment of a portion of any recovery to the party bringing the suit encourage private plaintiffs to commence whistleblower actions. By virtue of this regulatory environment, the Company's business activities and practices are subject to extensive review by regulatory authorities and private parties, and continuing audits, subpoenas, other inquiries, claims and litigation relating to the Company's compliance with applicable laws and regulations. The Company may not always be aware that an inquiry or action has begun, particularly in the case of whistleblower actions, which are initially filed under court seal.

The Company operates many facilities and handles the personal data ("PD") of its patients and beneficiaries throughout the United States and other parts of the world, and engages with other business associates to help it carry out its health care activities. In such a decentralized system, it is often difficult to maintain the desired level of oversight and control over the thousands of individuals employed by many affiliated companies and its business associates. On occasion, the Company or its business associates may experience a breach under the Health Insurance Portability and Accountability Act Privacy Rule and Security Rules, the EU's General Data Protection Regulation and or other similar laws ("Data Protection Laws") when there has been impermissible use, access, or disclosure of unsecured PD or when the Company or its business associates neglect to implement the required administrative, technical and physical safeguards of its electronic systems and devices, or a data breach that results in impermissible use, access or disclosure of personal identifying information of its employees, patients and beneficiaries. On those occasions, the Company must comply with applicable breach notification requirements.

The Company relies upon its management structure, regulatory and legal resources, and the effective operation of its compliance program to direct, manage and monitor the activities of its employees. On occasion, the Company may identify instances where employees or other agents deliberately, recklessly or inadvertently contravene the Company's policies or violate applicable law. The actions of such persons may subject the Company and its subsidiaries to liability under the Anti-Kickback Statute, the Stark Law, the False Claims Act, Data Protection Laws, the Health Information Technology for Economic and Clinical Health Act and the Foreign Corrupt Practices Act, among other laws and comparable state laws or laws of other countries.

Physicians, hospitals and other participants in the healthcare industry are also subject to a large number of lawsuits alleging professional negligence, malpractice, product liability, worker's compensation or related claims, many of which involve large claims and significant defense costs. The Company has been and is currently subject to these suits due to the nature of its business and expects that those types of lawsuits may continue. Although the Company maintains insurance at a level which it believes to be prudent, it cannot assure that the coverage limits will be adequate or that insurance will cover all asserted claims. A successful claim against the Company or any of its subsidiaries in excess of insurance coverage could have a material adverse effect upon it and the results of its operations. Any claims, regardless of their merit or eventual outcome, could have a material adverse effect on the Company's reputation and business.

The Company has also had claims asserted against it and has had lawsuits filed against it relating to alleged patent infringements or businesses that it has acquired or divested. These claims and suits relate both to operation of the businesses and to the acquisition and divestiture transactions. The Company has, when appropriate, asserted its own claims, and claims for indemnification. A successful claim against the Company or any of its subsidiaries could have a material adverse effect upon its business, financial condition, and the results of its operations. Any claims, regardless of their merit or eventual outcome, could have a material adverse effect on the Company's reputation and business.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

In Germany, the tax audits for the years 2006 through 2009 have been substantially completed. The German tax authorities have indicated a re-qualification of dividends received in connection with intercompany mandatorily redeemable preferred shares into fully taxable interest payments for these and subsequent years until 2013 and the disallowance of certain other tax deductions. The Company has defended its position and will avail itself of appropriate remedies. An adverse determination with respect to fully taxable interest payments related to intercompany mandatorily redeemable preferred shares and the disallowance of certain other tax deductions could have a material adverse effect on the Company's financial condition and results of operations.

The Company is also subject to ongoing and future tax audits in the U.S., Germany and other jurisdictions in the ordinary course of business. Tax authorities routinely pursue adjustments to the Company's tax returns and disallowances of claimed tax deductions. When appropriate, the Company defends these adjustments and disallowances and asserts its own claims. A successful tax related claim against the Company or any of its subsidiaries could have a material adverse effect upon its business, financial condition and results of operations. Any claims, regardless of their merit or eventual outcome, could have a material adverse effect on the Company's reputation and business.

Other than those individual contingent liabilities mentioned above, the current estimated amount of the Company's other known individual contingent liabilities is immaterial.

12. Financial instruments

Transition from IAS 39 to IFRS 9

The Company applied IFRS 9 using the modified retrospective method. Comparative periods have not been restated. Differences in the carrying amounts of financial instruments resulting from the adoption of IFRS 9 are recognized in retained earnings as at January 1, 2018. Information presented for 2017 does not reflect the requirements of IFRS 9 and consequently is not comparable to the information presented for 2018 under IFRS 9.

At the date of initial application, the Company determined the business model within which a financial asset is held. Further, certain equity investments have been designated at FVOCI. Changes to the hedge accounting policy are applied prospectively. The existing hedging relationships designated under IAS 39 at December 31, 2017 met the criteria for hedge accounting under IFRS 9 as well and are regarded as continuing hedging relationships.

The following table shows the measurement categories under IAS 39 at December 31, 2017 and the new classification of financial assets under IFRS 9 at January 1, 2018:

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

Financial asset classification under IFRS 9

in € THOUS

	Categories under IAS 39	New classification under IFRS 9	Carrying amount under IAS 39	Carrying amount under IFRS 9
			December 31, 2017	adjusted December 31, 2017
Cash and cash equivalents	Not assigned to a category	Amortized cost	620,145	620,145
Cash and cash equivalents	Not assigned to a category	FVPL	357,964	357,964
Trade accounts and other receivables	Loans and receivables	Amortized cost	3,330,990	3,326,258
Trade accounts and other receivables	Not assigned to a category	Not classified	58,336	58,144
Accounts receivable from related parties	Loans and receivables	Amortized cost	111,643	111,643
Derivatives - cash flow hedging instruments ⁽¹⁾	Not assigned to a category	Not classified	561	561
Derivatives - not designated as hedging instruments ⁽¹⁾	FVPL	FVPL	113,713	113,713
Equity investments ⁽¹⁾	Available for sale	FVOCI	16,010	16,010
Equity investments ⁽¹⁾	Not assigned to a category	FVOCI	10,537	10,537
Equity investments ⁽¹⁾	Not assigned to a category	FVPL	7,259	7,259
Debt securities ⁽¹⁾	Available for sale	FVOCI	2,650	2,650
Debt securities ⁽¹⁾	Available for sale	Not classified	833	833
Other financial assets ⁽¹⁾	Loans and receivables	Amortized cost	130,964	129,616
Other financial assets ⁽¹⁾	Not assigned to a category	Not classified	78,368	78,174
Financial assets			4,839,973	4,833,507

1) Included in Other current assets or Other non-current assets in the consolidated balance sheets.

Financial liabilities measured at amortized cost under IAS 39 are also classified as measured at amortized cost under IFRS 9, with no change to the carrying amounts of the liabilities. This is also applicable for financial liabilities measured at FVPL under IAS 39 and IFRS 9 as well as financial liabilities not assigned to a category under IAS 39 and not classified under IFRS 9.

The transition to IFRS 9 had an impact on retained earnings at January 1, 2018 in the amount of €6,466. This impact results from the recognition of expected credit losses under IFRS 9. For further details on Trade accounts and other receivables, see note 5.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

Financial instruments in accordance with IFRS 9

The following tables show the carrying amounts and fair values of the Company's financial instruments at March 31, 2018 and December 31, 2017:

Carrying amount and fair value of financial instruments

in € THOUS

March 31, 2018	Carrying amount					Fair value		
	Amortized cost	FVPL	FVOCI	Not classified	Total	Level 1	Level 2	Level 3
Cash and cash equivalents ⁽¹⁾	613,132	233,246	-	-	846,378	-	233,246	-
Trade accounts and other receivables	3,704,960	-	-	71,606	3,776,566	-	-	-
Accounts receivable from related parties	121,612	-	-	-	121,612	-	-	-
Derivatives - cash flow hedging instruments	-	-	-	1,830	1,830	-	1,830	-
Derivatives - not designated as hedging instruments	-	101,459	-	-	101,459	-	101,459	-
Equity investments	-	4,104	20,822	-	24,926	10,356	14,570	-
Debt securities	-	145,491	2,476	-	147,967	145,491	2,476	-
Other financial assets	98,098	-	-	74,193	172,291	-	-	-
Other current and non-current assets	98,098	251,054	23,298	76,023	448,473	-	-	-
Financial assets	4,537,802	484,300	23,298	147,629	5,193,029	-	-	-
Accounts payable	508,701	-	-	-	508,701	-	-	-
Accounts payable to related parties	236,237	-	-	-	236,237	-	-	-
Short-term debt and short-term debt from related parties	1,051,336	-	-	-	1,051,336	-	-	-
Long-term debt and capital lease obligations	6,633,256	-	-	36,277	6,669,533	-	6,991,614	-
Derivatives - cash flow hedging instruments	-	-	-	2,050	2,050	-	2,050	-
Derivatives - not designated as hedging instruments	-	90,501	-	-	90,501	-	90,501	-
Variable payments outstanding for acquisitions	-	205,097	-	-	205,097	-	-	205,097
Noncontrolling interest subject to put provisions	-	-	-	742,289	742,289	-	-	742,289
Other financial liabilities	1,292,051	-	-	-	1,292,051	-	-	-
Other current and non-current liabilities	1,292,051	295,598	-	744,339	2,331,988	-	-	-
Financial liabilities	9,721,581	295,598	-	780,616	10,797,795	-	-	-

1) Highly liquid short-term investments are categorized in level 2 of the fair value hierarchy. Other cash and cash equivalents is not categorized.

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

Carrying amount and fair value of financial instruments

in € THOUS

December 31, 2017	Carrying amount					Fair value			
	Loans and receivables	Amortized cost	FVPL	Available for sale	Not assigned to a category	Total	Level 1	Level 2	Level 3
Cash and cash equivalents (1)	-	-	-	-	978,109	978,109	-	357,964	-
Trade accounts and other receivables	3,330,990	-	-	-	58,336	3,389,326	-	-	-
Accounts receivable from related parties	111,643	-	-	-	-	111,643	-	-	-
Derivatives - cash flow hedging instruments	-	-	-	-	561	561	-	561	-
Derivatives - not designated as hedging instruments	-	-	113,713	-	-	113,713	-	113,713	-
Equity investments	-	-	-	16,010	17,796	33,806	16,010	17,796	-
Debt securities	-	-	-	3,483	-	3,483	-	3,483	-
Other financial assets	130,964	-	-	-	78,368	209,332	-	-	-
Other current and non-current assets	130,964	-	113,713	19,493	96,725	360,895	-	-	-
Financial assets	3,573,597	-	113,713	19,493	1,133,170	4,839,973	-	-	-
Accounts payable	-	590,493	-	-	-	590,493	-	-	-
Accounts payable to related parties	-	147,349	-	-	-	147,349	-	-	-
Short-term debt and short-term debt from related parties	-	769,279	-	-	-	769,279	-	-	-
Long-term debt and capital lease obligations	-	6,640,703	-	-	37,704	6,678,407	-	7,084,986	-
Derivatives - cash flow hedging instruments	-	-	-	-	3,209	3,209	-	3,209	-
Derivatives - not designated as hedging instruments	-	-	111,953	-	-	111,953	-	111,953	-
Variable payments outstanding for acquisitions	-	-	205,792	-	-	205,792	-	-	205,792
Noncontrolling interest subject to put provisions	-	-	-	-	830,773	830,773	-	-	830,773
Other financial liabilities	-	1,446,469	-	-	-	1,446,469	-	-	-
Other current and non-current liabilities	-	1,446,469	317,745	-	833,982	2,598,196	-	-	-
Financial liabilities	-	9,594,293	317,745	-	871,686	10,783,724	-	-	-

1) Highly liquid short-term investments are categorized in level 2 of the fair value hierarchy. Other cash and cash equivalents is not categorized.

Derivative and non-derivative financial instruments are categorised in the following three-tier fair value hierarchy that reflects the significance of the inputs in making the measurements. Level 1 is defined as observable inputs, such as quoted prices in active markets. Level 2 is defined as inputs other than quoted prices in active markets that are directly or indirectly observable. Level 3 is defined as unobservable inputs for which little or no market data exists, therefore requiring the Company to develop its own assumptions. Fair value information is not provided for financial instruments, if the

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

carrying amount is a reasonable estimate of fair value due to the relatively short period of maturity of these instruments. Transfers between levels of the fair value hierarchy have not occurred as of March 31, 2018 and December 31, 2017. The Company accounts for possible transfers at the end of the reporting period.

Derivative financial instruments

In order to manage the risk of currency exchange rate fluctuations and interest rate fluctuations, the Company enters into various hedging transactions by means of derivative instruments with highly rated financial institutions. The Company primarily enters into foreign exchange forward contracts and interest rate swaps. Derivative contracts that do not qualify for hedge accounting are utilized for economic purposes. The Company does not use financial instruments for trading purposes. Additionally the Company purchased share options in connection with the issuance of the Convertible Bonds. Any change in the Company's share price above the conversion price would be offset by a corresponding value change in the share options.

Non-derivative financial instruments

The significant methods and assumptions used for the classification and measurement of non-derivative financial instruments are as follows:

The Company assessed its business models and the cash flow characteristics of its financial assets. The vast majority of the non-derivative financial assets are held in order to collect the contractual cash flows. The contractual terms of the financial assets allow the conclusion that the cash flows represent payment of principle and interest only. Trade accounts and other receivables, Accounts receivable from related parties and Other financial assets are consequently measured at amortized cost.

Cash and cash equivalents are comprised of cash funds and other short-term investments. Cash funds are measured at amortized cost. Short-term investments are highly liquid and readily convertible to known amounts of cash. Short-term investments are measured at FVPL. This risk of changes in fair value is insignificant.

Equity investments are not held for trading. At initial recognition the Company elected, on an instrument-by-instrument basis, to represent subsequent changes in the fair value of individual investments in OCI. If equity instruments are quoted in an active market, the fair value is based on price quotations at the period-end-date.

The majority of debt securities are quoted in an active market and do not give rise to cash flows that are solely payments of principle and interest. Consequently these securities are measured at FVPL. A small part of the debt securities are held within a business model whose objective is achieving both contractual cash flows and sell the securities. The standard coupon bonds give rise on specified date to cash flows that are solely payments of principal and interest on the outstanding principal amount. Subsequently these financial assets have been classified as FVOCI.

Long-term debt is recognized at its carrying amount. The fair values of major long-term debt are calculated on the basis of market information. Liabilities for which market quotes are available are measured using these quotes. The fair values of the other long-term debt are calculated at the present value of the respective future cash flows. To determine these present values, the prevailing interest rates and credit spreads for the Company as of the balance sheet date are used.

FRESENIUS MEDICAL CARE AG & Co. KGaA

**Notes to consolidated financial statements
(unaudited)
(in THOUS, except share and per share data)**

Variable payments outstanding for acquisitions are recognized at their fair value. The estimation of the individual fair values is based on the key inputs of the arrangement that determine the future contingent payment as well as the Company's expectation of these factors. The Company assesses the likelihood and timing of achieving the relevant objectives. The underlying assumptions are reviewed regularly.

Non-controlling interests subject to put provisions are recognized at their fair value. The methodology the Company uses to estimate the fair values assumes the greater of net book value or a multiple of earnings, based on historical earnings, development stage of the underlying business and other factors. Additionally, there are put provisions that are valued by an external valuation firm. The external valuation estimates the fair values using a combination of discounted cash flows and a multiple of earnings and/or revenue. When applicable, the obligations are discounted at a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the liability. The estimated fair values of the non-controlling interests subject to these put provisions can also fluctuate, and the discounted cash flows as well as the implicit multiple of earnings and/or revenue at which these non-controlling interest obligations may ultimately be settled could vary significantly from the Company's current estimates depending upon market conditions.

Following is a roll forward of variable payments outstanding for acquisitions and non-controlling interests subject to put provisions at March 31, 2018 and December 31, 2017:

Reconciliation from beginning to ending balance of level 3 financial instruments

in € THOUS

	2018		2017	
	Variable payments outstanding for acquisitions	Noncontrolling interests subject to put provisions	Variable payments outstanding for acquisitions	Noncontrolling interests subject to put provisions
Beginning balance at January 1,	205,792	830,773	223,504	1,007,733
Increase	676	5,053	21,128	85,322
Decrease	(2,131)	(4,521)	(32,764)	(121,057)
(Gain) loss recognized in profit or loss	1,929	32,785	(2,685)	160,916
(Gain) loss recognized in equity	-	(72,662)	-	(20,012)
Dividends	-	(27,775)	-	(164,404)
Foreign currency translation and other changes	(1,169)	(21,364)	(3,391)	(117,725)
Ending balance at March 31, and December 31,	205,097	742,289	205,792	830,773

FRESENIUS MEDICAL CARE AG & Co. KGaA

**Notes to consolidated financial statements
(unaudited)
(in THOUS, except share and per share data)**

13. Segment and corporate information

The Company's operating segments are the North America Segment, the EMEA Segment, the Asia-Pacific Segment and the Latin America Segment. The operating segments are determined based upon how the Company manages its businesses with geographical responsibilities. All segments are primarily engaged in providing health care services and the distribution of products and equipment for the treatment of ESRD and other extracorporeal therapies.

Management evaluates each segment using measures that reflect all of the segment's controllable revenues and expenses. With respect to the performance of business operations, management believes that the most appropriate measures are revenue, operating income and operating income margin. The Company does not include income taxes as it believes this is outside the segments' control. Financing is a corporate function, which the Company's segments do not control. Therefore, the Company does not include interest expense relating to financing as a segment measurement. Similarly, the Company does not allocate certain costs, which relate primarily to certain headquarters' overhead charges, including accounting and finance, because the Company believes that these costs are also not within the control of the individual segments. Production of products, production asset management, quality management and procurement related to production are centrally managed at Corporate. The Company's global research and development is also centrally managed at Corporate. These corporate activities do not fulfill the definition of a segment according to IFRS 8. Products are transferred to the segments at cost; therefore no internal profit is generated. The associated internal revenue for the product transfers and their elimination are recorded as corporate activities. Capital expenditures for production are based on the expected demand of the segments and consolidated profitability considerations. In addition, certain revenues, investments and intangible assets, as well as any related expenses, are not allocated to a segment but are accounted for as Corporate.

Information pertaining to the Company's segment and Corporate activities for the three months ended March 31, 2018 and 2017 is set forth below:

FRESENIUS MEDICAL CARE AG & Co. KGaA

Notes to consolidated financial statements (unaudited) (in THOUS, except share and per share data)

Segment and corporate information

in € THOUS

	North America Segment	EMEA Segment	Asia- Pacific Segment	Latin America Segment	Segment Total	Corporate	Total
Three months ended March 31, 2018							
Revenue from contracts with external customers	2,719,627	631,224	380,801	169,340	3,900,992	3,643	3,904,635
Other revenues	54,835	4,584	10,661	914	70,994	-	70,994
Revenue external customers	2,774,462	635,808	391,462	170,254	3,971,986	3,643	3,975,629
Inter - segment revenue	400	303	187	39	929	(929)	-
Revenue	2,774,862	636,111	391,649	170,293	3,972,915	2,714	3,975,629
Operating income	362,208	108,934	74,220	14,114	559,476	(62,600)	496,876
Interest							(79,976)
Income before income taxes							416,900
Depreciation and amortization	(90,655)	(28,861)	(11,159)	(4,580)	(135,255)	(39,739)	(174,994)
Income (loss) from equity method investees	18,801	(1,334)	335	102	17,904	-	17,904
Total assets	15,408,120	3,640,775	2,081,140	694,375	21,824,410	2,332,651	24,157,061
thereof investment in equity method investees	316,916	181,938	96,961	23,915	619,730	-	619,730
Additions of property, plant and equipment and intangible assets	141,821	30,405	10,034	3,796	186,056	45,114	231,170
Three months ended March 31, 2017							
Revenue external customers	3,374,842	613,687	377,545	177,409	4,543,483	4,637	4,548,120
Inter - segment revenue	674	-	19	57	750	(750)	-
Revenue	3,375,516	613,687	377,564	177,466	4,544,233	3,887	4,548,120
Operating income	525,815	114,479	81,835	14,405	736,534	(85,255)	651,279
Interest							(92,728)
Income before income taxes							558,551
Depreciation and amortization	(105,007)	(30,453)	(11,655)	(4,508)	(151,623)	(38,285)	(189,908)
Income (loss) from equity method investees	14,808	(846)	804	119	14,885	-	14,885
Total assets	17,434,931	3,656,704	1,829,306	704,626	23,625,567	2,154,105	25,779,672
thereof investment in equity method investees	304,409	187,658	97,321	23,851	613,239	-	613,239
Additions of property, plant and equipment and intangible assets	124,701	30,228	9,416	7,360	171,705	40,893	212,598

FRESENIUS MEDICAL CARE AG & Co. KGaA

**Notes to consolidated financial statements
(unaudited)
(in THOUS, except share and per share data)**

14. Supplementary cash flow information

The following additional information is provided with respect to net cash provided by (used in) investing activities:

Details for net cash provided by (used in) investing activities		
in € THOUS		
	For the three months ended March 31,	
	2018	2017
Details for acquisitions		
Assets acquired	(36,062)	(155,397)
Liabilities assumed	2,608	6,137
Noncontrolling interests subject to put provisions	-	5,700
Noncontrolling interests	-	563
Non-cash consideration	2,864	(9,917)
Cash paid	(30,590)	(152,914)
Less cash acquired	252	383
Net cash paid for acquisitions	(30,338)	(152,531)
Cash paid for investments	(146,867)	(3,693)
Cash paid for intangible assets	(4,198)	(3,987)
Total cash paid for acquisitions and investments, net of cash acquired, and purchases of intangible assets	(181,403)	(160,211)
Details for divestitures		
Cash received from sale of subsidiaries or other businesses, less cash disposed	-	173
Cash received from divestitures of debt securities	82	117
Cash received from repayment of loans	76	9
Proceeds from divestitures	158	299

Acquisitions of the last twelve months increased consolidated earnings in the amount of €2,175.

FRESENIUS MEDICAL CARE AG & Co. KGaA

**Notes to consolidated financial statements
(unaudited)
(in THOUS, except share and per share data)**

15. Events occurring after the balance sheet date

In 2014, the Company invested in becoming the majority shareholder in Sound, which thereafter acquired Cogent Healthcare, Inc. On April 20, 2018 the Company signed a definitive agreement to divest its controlling interest in Sound to an investment consortium led by Summit Partners, L.P. for total transaction proceeds of \$2,150,000 (€1,760,000). Closing of the transaction is subject to regulatory approvals and anticipated to occur late in 2018.

Effective September 1, 2018, Ms. Katarzyna Mazur-Hofsäss, Ph.D., will assume the Management Board position in charge of the EMEA Segment. She follows Dominik Wehner, who decided to step down from his position for personal reasons, effective on December 31, 2017. In the interim period, Rice Powell, Chief Executive Officer of Fresenius Medical Care and Chairman of the Management Board, manages the EMEA Segment.

No further significant activities have taken place subsequent to the balance sheet date March 31, 2018 that have a material impact on the key figures and earnings presented. Currently, there are no other significant changes in the Company's structure, management, legal form or personnel.

Corporate governance

The Management Board of the General Partner, represented by Fresenius Medical Care Management AG, and the Supervisory Board of Fresenius Medical Care AG & Co. KGaA have issued a compliance declaration pursuant to Section 161 of the German Stock Corporation Act (AktG). The Company has frequently made this declaration available to the public by publishing it on its website:

<http://www.freseniusmedicalcare.com/en/home/investors/corporate-governance/declaration-of-compliance/>.

Auditor's report review

The consolidated financial statements as of and for the period ended March 31, 2018 and the interim management report for the three months ended March 31, 2018 were not audited nor reviewed.

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